UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

### X

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Maryland (State of Other Jurisdiction of Incorporation) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2022

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_



(Exact Name of Company as Specified in its Charter)

001-36695 (Commission File No.) <u>38-3941859</u> (I.R.S. Employer Identification No.)

Emerging growth company

214 West First Street, Oswego, NY 13126 (Address of Principal Executive Office) (Zip Code)

(315) 343-0057

(Issuer's Telephone Number including area code)

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u> Common Stock, \$0.01 par value Trading Symbol(s) PBHC Name of each exchange on which registered The NASDAQ Stock Market LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES 🗵 🛛 NO 🗆

Indicate by check mark whether the registrant has submitted electronically Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this Chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

YES 🛛 NO 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a smaller reporting company or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  $\Box$ 

Non-accelerated filer ⊠

Smaller reporting company  $\boxtimes$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES 🗆 NO 🗵

Accelerated filer  $\Box$ 

As of November 9, 2022, there were 4,620,822 shares outstanding of the registrant's Voting common stock and 1,380,283 shares outstanding of the registrant's Series A Non-Voting common stock.

# PATHFINDER BANCORP, INC. INDEX

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## PART I - FINANCIAL INFORMATION Item 1 – Consolidated Financial Statements

Pathfinder Bancorp, Inc. Consolidated Statements of Condition (Unaudited)

	Se	otember 30,		December 31
n thousands, except share and per share data)		2022		202
SSETS:				
Cash and due from banks (including restricted balances of \$1,600 and \$1,600, respectively)	\$	15,584	\$	13,85
Interest-earning deposits (including restricted balances of \$0 and \$0, respectively)		28,870		23,29
Total cash and cash equivalents		44,454		37,14
Available-for-sale securities, at fair value		191,506		190,59
Held-to-maturity securities, at amortized cost (fair value of \$184,007 and \$162,805, respectively)		195,930		160,92
Marketable equity securities, at fair value		1,203		67
Federal Home Loan Bank stock, at cost		3,715		4,18
Loans		885,931		831,94
Loans held-for-sale		275		51
Less: Allowance for loan losses		13,632		12,93
Loans receivable, net		872,574		819,52
Premises and equipment, net		21,981		21,65
Operating lease right-of-use assets		2,033		2,13
Accrued interest receivable		5,172		4,52
Foreclosed real estate		221		
Intangible assets, net		104		11
Goodwill		4,536		4,53
Bank owned life insurance		23,864		23,42
Other assets		29,653		15,72
Total assets	S	1,396,946	S	1,285,17
Deposits: Interest-bearing	S	993,406	\$	863,44
Noninterest-bearing		187,177		191,85
Total deposits		1,180,583		1,055,34
Short-term borrowings		11,500		12,50
Long-term borrowings		54,121		64,59
Subordinated debt		29,689		29,56
Accrued interest payable		494		10
Operating lease liabilities		2,348		2,44
Other liabilities		10,416		9,99
Total liabilities		1,289,151		1,174,54
Shareholders' equity:				
Voting common stock, par value \$0.01; 25,000,000 authorized shares; 4,620,489 and 4,603,184 shares issued and outstanding, respectively		46		4
Non-Voting common stock, par value \$0.01; 1,505,283 authorized shares; 1,380,283 and 1,380,283 shares issued and outstanding, respectively		14		
Additional paid in capital		51,603		51,04
Retained earnings		68,563		60,94
Accumulated other comprehensive loss		(12,565)		(1,26
Unearned ESOP		(360)		(49
Total Pathfinder Bancorp, Inc. shareholders' equity		107,301		110,2
Noncontrolling interest		494		34
Noncontrolling interest				110.63
Total equity		107,795		110,02

The accompanying notes are an integral part of the consolidated financial statements.

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## Pathfinder Bancorp, Inc. Consolidated Statements of Income (Unaudited)

		E d d	a		F 4 .		
		For the three	months er		For the nine m		20. 2021
(In thousands, except per share data)		September 30, 2022		September 30, 2021	September 30, 2022	September	30, 2021
Interest and dividend income:		0.005		0.465	0.0.0		<b>8</b> 0.007
Loans, including fees	\$	9,895	S	9,465 \$	27,561	S	28,096
Debt securities:							
Taxable		3,052		2,049	7,695		6,177
Tax-exempt		351		28	612		99
Dividends		56		87	155		261
Federal funds sold and interest earning deposits		29		3	48		7
Total interest and dividend income		13,383		11,632	36,071		34,640
Interest expense:							
Interest on deposits		1,907		1,154	4,006		3,825
Interest on short-term borrowings		123		2	152		8
Interest on long-term borrowings		131		274	405		865
Interest on subordinated debt		442		411	1,284		1,376
Total interest expense		2.603		1.841	5.847		6,074
Net interest income		10,780		9,791	30,224		28,566
Provision for loan losses		710		104	871		2,061
Net interest income after provision for loan losses		10,070		9,687	29,353		26,505
Noninterest income:		10,070		5,087	29,333		20,303
		224		393	076		1.002
Service charges on deposit accounts		334			876		1,082
Earnings and gain on bank owned life insurance		156		164	441		418
Loan servicing fees		74		54	260		155
Net (losses) gains on sales and redemptions of investment securities		(198)		5	(168)		56
Gains on marketable equity securities		-		89	39		372
Net gains on sales of loans and foreclosed real estate		47		67	122		226
Net gains on sale of premises and equipment		-		-	-		201
Debit card interchange fees		180		236	639		698
Insurance agency revenue		258		303	849		817
Other charges, commissions & fees		310		235	1,002		800
Total noninterest income		1,161		1,546	4,060		4,825
Noninterest expense:							
Salaries and employee benefits		4,196		3.624	12,030		10,466
Building and occupancy		835		724	2,491		2,387
Data processing		485		686	1.552		2,016
Professional and other services		267		385	1,112		1,253
Advertising		199		191	621		696
FDIC assessments		162		222	606		652
Audits and exams		141		193	424		572
Insurance agency expense		229		227	687		627
Community service activities		58		59	193		181
Foreclosed real estate expenses		17		8	57		30
		678		504	1,892		
Other expenses							1,424
Total noninterest expense		7,267		6,823	21,665		20,304
Income before income taxes		3,964		4,410	11,748		11,026
Provision for income taxes		772		1,005	2,273		2,405
Net income attributable to noncontrolling interest and Pathfinder Bancorp, Inc.		3,192		3,405	9,475		8,621
Net income attributable to noncontrolling interest		12		40	73		93
Net income attributable to Pathfinder Bancorp Inc.	\$	3,180	\$	3,365 \$	9,402	\$	8,528
Voting Earnings per common share - basic and diluted	S	0.52	s	0.56 \$	1.55	S	1.43
Series A Non-Voting Earnings per common share- basic and diluted	\$	0.52	\$	0.56 \$	1.55	S	1.43
Dividends per common share (Voting and Series A Non-Voting)	\$	0.09	\$	0.07 \$	0.27	\$	0.21

The accompanying notes are an integral part of the consolidated financial statements.

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## Pathfinder Bancorp, Inc. Consolidated Statements of Comprehensive Income (Loss) (Unaudited)

		For the three	months			For the ni	ne months	s ended
(In thousands)		September 30, 2022		September 30, 2021		September 30, 2022		September 30, 2021
Net Income	\$	3,192	\$	3,405	\$	9,475	\$	8,621
Other Comprehensive Income (Loss)								
Retirement Plans:								
Retirement plan net losses recognized in plan expenses		1		26		2		79
Plan gains (losses) not recognized in plan expenses		-		-		-		-
Net unrealized gain (loss) on retirement plans		1		26		2		79
Unrealized holding (losses) gains on available-for-sale securities:								
Unrealized holding (losses) gains arising during the period		(4,588)		(486)		(16,542)		477
Reclassification adjustment for net gains on called HTM		()		()		-		-
Reclassification adjustment for net losses (gains) included in net								
income		186		(18)		160		(18)
Net unrealized (losses) gains on available-for-sale securities		(4,402)		(504)		(16,382)		459
Derivatives and hedging activities:								
Unrealized holding gains arising during the period		116		263		1,087		590
Net unrealized gains on derivatives and hedging activities		116		263		1,087		590
Accretion of net unrealized loss on securities transferred to held-to-maturity		-		4		-		17
Other comprehensive (loss) income, before tax		(4,285)		(211)		(15,293)		1,145
Tax effect		1,119		55		3,996		(300)
Other comprehensive (loss) income, net of tax		(3,166)		(156)		(11,297)		845
Comprehensive income (loss)	\$	26	\$	3,249	\$	(1,822)	\$	9,466
Comprehensive income, attributable to noncontrolling interest	\$	12	\$	40	\$	73	\$	93
Comprehensive income (loss) attributable to Pathfinder Bancorp, Inc.	\$	14	\$	3,209	\$	(1,895)	\$	9,373
Tax Effect Allocated to Each Component of Other Comprehensive								
Income (Loss) Retirement plan net losses recognized in plan expenses	S	-	s	(7)	\$	(1)	\$	(22)
Unrealized holding gains (losses) on available-for-sale securities	ą		Ģ		φ		φ	
arising during the period		1,199		127		4,324		(124)
Reclassification adjustment for net (gains) losses included in net income		(50)		5		(43)		5
Unrealized gains on derivatives and hedging arising during the period		(30)		(69)		(284)		(154)
		(30)		(07)		(204)		(154)
Accretion of net unrealized loss on securities transferred to held-to-maturity				(1)		-		(5)
Income tax effect related to other comprehensive income (loss)	\$	1,119	\$	55	\$	3,996	\$	(300)

The accompanying notes are an integral part of the consolidated financial statements.

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## Pathfinder Bancorp, Inc. Consolidated Statements of Changes in Shareholders' Equity Three months ended September 30, 2022 and September 30, 2021 (Unaudited)

(In thousands, except share and per share data)	Preferred	Stock		nmon tock	Cor	-Voting mmon tock	tional Paid Capital	etained arnings		Accumulated Other		earned SOP	Non-controlli Interest	ng	Total
Balance, June 30, 2022	\$	-	\$	46	S	14	\$ 51.388	\$ 66.077	s	(9,399)	\$	(405)		)7	\$ 108,128
Net income		-	-	-		-	-	3,180		-	-	-		12	3,192
Other comprehensive income, net of tax		-		-		-	-	-		(3,166)		-		-	(3,166)
ESOP shares earned (6,111 shares)		-		-		-	77	-		-		45		-	122
Stock based compensation		-		-		-	45	-		-		-		-	45
Stock options exercised		-		-		-	17	-		-		-		-	17
Common stock dividends declared (\$0.09 per share)		-		-		-	-	(411)		-		-		-	(411)
Non-Voting common stock dividends declared (\$0.09 per share)		-		-		-	-	(125)		-		-		-	(125)
Warrant dividends declared (\$0.09 per share)		-		-		-	-	(11)		-		-		-	(11)
Cumulative effect of affiliate capital allocation		-		-		-	76	(147)		-		-		71	-
Distributions from affiliates		-		-		-	-	-		-		-		4	4
Balance, September 30, 2022	\$	-	\$	46	\$	14	\$ 51,603	\$ 68,563	\$	(12,565)	\$	(360)	\$ 4	94	\$ 107,795
Balance, June 30, 2021	\$	-	\$	45	\$	14	\$ 50,451	\$ 54,545	\$	(1,235)	\$	(585)	\$ 2	97	\$ 103,532
Net income		-		-		-	-	3,365		-		-		40	3,405
Conversion of Preferred stock to Non-Voting common stock		-		-		-	-	-		-		-		-	-
Other comprehensive income, net of tax		-		-		-	-	-		(156)		-		-	(156)
ESOP shares earned (6,111 shares)		-		-		-	54	-		-		45		-	99
Stock based compensation		-		-		-	46	-		-		-		-	46
Stock options exercised		-		1		-	142	-		-		-		-	143
Common stock dividends declared (\$0.07 per share)		-		-		-	-	(315)		-		-		-	(315)
Non-Voting common stock dividends declared (\$0.07 per share)		-				-	-	(96)		-		-		-	(96)
Warrant dividends declared (\$0.07 per share)		-		-		-	-	(9)		-		-		-	(9)
Cumulative effect of affiliate capital allocation		-		-		-	-	-		-		-		-	-
Distributions from affiliates		-		-		-	-	-		-		-		-	-
Balance, September 30, 2021	\$	-	\$	46	\$	14	\$ 50,693	\$ 57,490	\$	(1,391)	\$	(540)	\$ 3	37	\$ 106,649

The accompanying notes are an integral part of the consolidated financial statements.

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## Pathfinder Bancorp, Inc. Consolidated Statements of Changes in Shareholders' Equity Nine months ended September 30, 2022 and September 30, 2021 (Unaudited)

(In thousands, except share and per share data)	Preferred Stock		Common Stock	Co	n-Voting ommon Stock	onal Paid Capital	Retained Earnings	Accumulated Other	1	Unearned ESOP	ntrolling	Total
Balance, January 1, 2022	\$	- \$	46	\$	14	\$ 51,044	\$ 60,946	\$ (1,268)	\$	(495)	\$ 346	\$ 110,633
Net income		-	-		-	-	9,402	-		-	73	9,475
Other comprehensive income, net of tax		-	-		-	-	-	(11,297)		-	-	(11,297)
ESOP shares earned (18,332 shares)		-	-		-	217	-	-		135	-	352
Stock based compensation		-	-		-	135	-	-		-	-	135
Stock options exercised		-	-		-	131	-	-		-	-	131
Common stock dividends declared (\$0.27 per share)		-	-		-	-	(1,231)	-		-	-	(1,231)
Non-Voting common stock dividends declared (\$0.27 per share)		-	-		-	-	(373)	-		-	-	(373)
Warrant dividends declared (\$0.27 per share)		-	-		-	-	(34)	-		-	-	(34)
Cumulative effect of affiliate capital allocation		-	-		-	76	(147)	-		-	71	-
Distributions from affiliates		-	-		-	-	-	-		-	4	4
Balance, September 30, 2022	\$	- \$	46	\$	14	\$ 51,603	\$ 68,563	\$ (12,565)	\$	(360)	\$ 494	\$ 107,795
Balance, January 1, 2021	\$	14 \$	45	\$	-	\$ 50,024	\$ 50,284	\$ (2,236)	\$	(675)	\$ 266	\$ 97,722
Net income		-	-		-	-	8,528	-		-	93	8,621
ESOP shares earned (18,332 shares)		-	-		-	138	-	-		135	-	273
Common stock dividends declared (\$0.21 per share)		-	-		-	-	(941)	-		-	-	(941)
Non-Voting common stock dividends declared (\$0.14 per share)		-	-		-	-	(193)	-		-	-	(193)
Preferred stock dividends declared (\$0.07 per share)		-	-		-	-	(97)	-		-	-	(97)
Warrant dividends declared (\$0.21 per share)		-	-		-	-	(26)	-		-	-	(26)
Cumulative effect of affiliate capital allocation		-	-		-	33	(65)	-		-	32	-
Distributions from affiliates		-	-		-	-	-	-		-	(54)	(54)
Balance, September 30, 2021	\$	- \$	46	\$	14	\$ 50,693	\$ 57,490	\$ (1,391)	\$	(540)	\$ 337	\$ 106,649

The accompanying notes are an integral part of the consolidated financial statements.

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### Pathfinder Bancorp, Inc. Consolidated Statements of Cash Flows (Unaudited)

	 For the nine months ended Septen	,
(In thousands)	2022	2021
OPERATING ACTIVITIES		
Net income attributable to Pathfinder Bancorp, Inc.	\$ 9,402 \$	8,528
Adjustments to reconcile net income to net cash flows from operating activities:		
Provision for loan losses	871	2,061
Amortization of operating leases	11	14
Proceeds from sales of loans	6,789	7,076
Originations of loans held-for-sale	(6,429)	(5,618
Realized (gains) losses on sales, redemptions and calls of:		
Loans	(122)	(226
Available-for-sale investment securities	160	(18
Held-to-maturity investment securities	8	(38
Premises and equipment	-	(201
Marketable equity securities	(39)	(372
Depreciation	1,108	1,361
Amortization of mortgage servicing rights	(1)	(7
Amortization of deferred loan costs	389	1,499
Amortization of deferred financing from subordinated debt	126	122
Earnings on bank owned life insurance	(441)	(418
Net amortization of premiums and discounts on investment securities	1,475	1,837
Amortization of intangible assets	13	12
Stock based compensation and ESOP expense	487	467
Net change in accrued interest receivable	(652)	(50
Payment of executive deferred compensation and SERP contracts, expensed in prior periods	(052)	(50
Net change in other assets and liabilities	(1,003)	248
Net cash flows from operating activities	12,152	15,707
INVESTING ACTIVITIES	12,132	15,707
Purchase of investment securities available-for-sale	(51,411)	(133.834
Purchase of investment securities held-to-maturity	(60,253)	(155,854) (28,059)
Purchase of Federal Home Loan Bank stock	(9,769)	(3,923
Proceeds from redemption of Federal Home Loan Bank stock	10,243	4,576
Purchase of marketable securities	,	4,570
	(1,215)	-
Proceeds from maturities and principal reductions of investment securities available-for-sale	16,449	46,491
Proceeds from maturities and principal reductions of investment securities held-to-maturity	23,322	36,091
Proceeds from sales, redemptions and calls of:	25,522	50,071
Available-for-sale investment securities	8.358	38.243
Held-to-maturity investment securities	2.196	1,215
Marketable equity securities	714	1,555
Purchase of bank owned life insurance	/14	(5,000
Net change in loans	(54,562)	35,075
Purchase of premises and equipment	(1,430)	(1,070
Proceeds from sale of premises and equipment	(1,450)	231
	(117.259)	
Net cash outflows from investing activities FINANCING ACTIVITIES	(117,358)	(8,409
Net change in demand deposits, NOW accounts, savings accounts, money management deposit accounts, MMDA accounts and escrow deposits	848	102.484
Net change in time deposits	(20,707)	(11,275
Net change in time deposits Net change in brokered deposits	(20,707) 145,096	
Net change in brokered deposits Net change in short-term borrowings		(40,900
NEL CHANGE IN SHOLL-RETIN DOTTOWINGS	(1,000)	(4,020
Payments on long-term borrowings Proceeds from long-term borrowings	(12,227) 1,750	(18,071 7,095

Payments on sub-debt borrowings	-	(10,000)
Proceeds from exercise of stock options	131	305
Cash dividends paid to common voting shareholders	(1,152)	(1,005)
Cash dividends paid to common non-voting shareholders	(345)	-
Cash dividends paid to preferred shareholders	-	(180)
Cash dividends paid on warrants	(31)	(25)
Change in noncontrolling interest, net	148	71
Net cash flows from financing activities	112,511	24,479
Change in cash and cash equivalents	7,305	31,777
Cash and cash equivalents at beginning of period	37,149	43,464
Cash and cash equivalents at end of period	\$ 44,454	\$ 75,241
CASH PAID DURING THE PERIOD FOR:		
Interest	\$ 1,452	\$ 6,122
Income taxes	2,518	1,355
NON-CASH INVESTING ACTIVITY		
Real estate acquired in exchange for loans	252	-
RESTRICTED CASH		
Collateral deposits for hedge position included in cash and due from banks	1,600	1,600

The accompanying notes are an integral part of the consolidated financial statements.

### Notes to Consolidated Financial Statements (Unaudited)

## Note 1: Basis of Presentation

The accompanying unaudited consolidated financial statements of Pathfinder Bancorp, Inc., (the "Company"), Pathfinder Bank (the "Bank") and its other wholly owned subsidiaries have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information, the instructions for Form 10-Q and Article 8 of Regulation S-X. Accordingly, they do not include all of the information and footnotes necessary for a complete presentation of consolidated financial condition, results of operations and cash flows in conformity with generally accepted accounting principles. In the opinion of management, all adjustments, consisting of normal recurring accruals considered necessary for a fair presentation, have been included. Certain amounts in the 2021 consolidated financial statements may have been reclassified to conform to the current period presentation. These reclassifications had no effect on net income or comprehensive income as previously reported. Operating results for the three and nine months ended September 30, 2022 are not necessarily indicative of the results that may be expected for the full year ending December 31, 2022 or any other interim period.

The Company's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States and follow practices within the banking industry. Application of these principles requires management to make estimates, assumptions, and judgments that affect the amounts reported in the consolidated financial statements and accompanying notes. These estimates, assumptions, and judgments are based on information available as of the date of the financial statements; accordingly, as this information changes, the financial statements could reflect different estimates, assumptions, and judgments. Certain accounting policies inherently have a greater reliance on the use of estimates, assumptions, and judgments and as such, have a greater possibility of producing results that could be materially different than originally reported. Estimates, assumptions, and judgments are necessary when assets and liabilities are required to be recorded at fair value or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and information used to record valuation adjustments for certain assets and liabilities are based on quoted market prices or are provided by unaffiliated third-party sources, when available. When third party information is not available, valuation adjustments are estimated in good faith by management.

Although the Company owns, through its subsidiary Pathfinder Risk Management Company, Inc., 51% of the membership interest in FitzGibbons Agency, LLC ("Agency"), the Company is required to consolidate 100% of the Agency within the consolidated financial statements. The 49% of which the Company does not own is accounted for separately as noncontrolling interests within the consolidated financial statements.

## Note 2: New Accounting Pronouncements

The Financial Accounting Standards Board ("FASB") and, to a lesser extent, other authoritative rulemaking bodies promulgate generally accepted accounting principles ("GAAP") to regulate the standards of accounting in the United States. From time to time, the FASB issues new GAAP standards, known as Accounting Standards Updates ("ASUs") some of which, upon adoption, may have the potential to change the way in which the Company recognizes or reports within its consolidated financial statements. The following table provides a description of the accounting standards that are not currently effective, but could have an impact on the Company's consolidated financial statements upon adoption.

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Measurement of Credit Losses on Financial Instruments (ASU 2016-13: Financial Instruments—Credit Losses [Topic 326]: Measurement of Credit Losses on Financial Instruments)

The amended guidance replaces the current incurred loss model for determining the allowance for credit losses. The guidance requires financial assets measured at amortized cost to be presented at the net amount expected to be collected. The allowance for credit losses will represent a valuation account that is deducted from the amortized cost basis of the financial assets to present their net carrying value at the amount expected to be collected. The income statement will reflect the measurement of credit losses for newly recognized financial assets as well as expected increases or decreases of expected credit losses for the financial asset(s) (taking into account prepayments) will be estimated considering relevant information about past events, current conditions, and reasonable and supportable forecasts that affect the collected amount. The same day guidance also requires recording an allowance for credit losses for the purchase price at acquisition rather than being reported as an expense. Subsequent changes in the allowance will be receil to be receil to save soft or the second with a anexder guidance also requires recording an allowance for credit losses for each to purchase price at acquisition rather than being reported as an expense. Subsequent changes in the allowance will be recorded through the income statement as an expense adjustment. In addition, the amended guidance for credit losses for available-for-sale dest securities to be recorded through an allowance for credit losses. The calculation of credit losses for available-for-sale securities will be similar to how it is determined under existing guidance.

Required Date of Implementation January 1, 2023 (early adoption permitted as of January 1, 2019)

### Effect on Consolidated Financial Statements

Effect on Consolidated Financial Statements The Company is assessing new guidance to determine what modifications to existing credit estimation processes may be required. The new guidance is complex and management is evaluating preliminary output from models that have been developed during this evaluative phase. In addition, future levels of allowances will also reflect new requirements to include estimated credit losses on investment securities classified as held-to-maturity, if any. The Company has formed an Implementation Committee, whose membership includes representatives of senior management, and has developed plans that encompass: (1) internal methodology changes (2) data collection and management activities, (3) internal communication requirements, and (4) estimation of the projected impact of this guidance. It has been generally assumed that the conversion from the incurred loss model, required under current GAAP, to the current expected credit loss (CECL) methodology (as required upon implementation of this Updato) will, more likely than not, result in increases to the allowances for credit losses at many financial institutions. However, the amount of any change in the allowance for credit losses resulting from the new guidance will ultimately be impacted by the provisions of this guidance as well as by the loan and debt security portfolios composition and asset quality at the adoption of the amendments in this Update will be applied on a modified retrospective basis by means of a cumulative-effect adjustment to the opening retained earnings balance in the statement of financial position as of the date of adoption.

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### Description

Transition Relief for the Implementation of ASU-2016-13 (ASU 2019-5: Financial Instruments—Credit Losses [Topic 326]: Targeted Transition Relief)

The amendments in this ASU provide entities that have certain instruments within the scope of Subtopic 326-20, *Financial Instruments*—*Credit Losses*—*Measured at Amortized Cost*, with an option to irrevocably elect the fair value option in Subtopic 825-10, *Financial Instruments*—*Overall*, applied on an instrument-by-instrument basis for eligible instruments, upon adoption of Topic 326. The fair value option election does not apply to held-to-maturity debt securities. An entity that elects the fair value option should subsequently apply the guidance in Subtopics 820-10, *Fair Value Measurement*—*Overall*, and 825-10. General guidance for the use of the fair value option is contained in Subtopics 820-10, *Fair Value Measurement*—*Overall*, and 825-10. General guidance for the use of the fair value option is contained in Subtopics 820-10, *Fair Value Measurement*—*Overall*, and 825-10. General guidance for the use of the fair value option is contained in Subtopics 825-10. The irrevocable election of the fair value option must be applied on an instrument-by-instrument basis for eligible instruments, whose characteristics are within the scope of Subtopic 326-20. Upon adoption of Topic 326, for therm smeasured at fair value in accordance with paragraph 326-10-65-1(1). Uhe difference between the carrying amount and the fair value shall be recorded by means of a cumulative-effect adjustment to the opening retained earnings balance as of the beginning of the first reporting period that an entity has adopted ASU 2016-13. Those differences may include, but are not limited to: (1) unamortized deferred costs, fees, premiums, and discounts (2) valuation allowances (for example, allowance for loan losses), or (3) accrued interest.

Required Date of Implementation January 1, 2023 (early adoption permitted as of January 1, 2019)

### Effect on Consolidated Financial Statements

The Company is assessing the new guidance to determine what modifications to existing credit estimation processes may be required. The new guidance is complex and management is still evaluating the preliminary output from models that have been developed during this evaluative phase. In addition, future levels of allowances will also management is suit evaluating mepreiminary output from models that have been developed during this evaluative phase. In addition, future levels of allowances will also reflect new requirements to include estimated credit losses on investment securities classified as held-to-maturity, if any. The Company has formed an Implementation Committee, whose membership includes representatives of senior management, to develop plans that will encompass: (1) internal methodology changes (2) data collection and management activities, (3) internal communication requirements, and (4) estimation of the projected impact of this guidance. It has been generally assumed that the conversion from the incurred loss model, required under current GAAP, to the current expected credit loss (CECL) methodology (as required upon implementation of this Update) will, more likely than not, result in increases to the allowances for credit losses at many financial institutions. However, the amount of any change in the allowance for credit losses resulting from the new guidance will ultimately be impacted by the provisions of this guidance as well as by the loan and debt security portfolios composition and asset quality at the adoption date, and economic conditions and forecasis at the time of adoption. The amendments in this Update should be applied on a modified retrospective basis by means of the date that an entity adopted the amendments in Update 2016-13. The cumulative impact of the conomic effects of the CAVD1-19 pandemic on the changes to the allowance for loan losses, that will be required upon the implementation of the CECL methodology, cannot be estimated at this time.

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### Standard

### Description

Financial Instruments—Credit Losses (ASU 2019-11-Codification Improvements to Topic 326)

On June 16, 2016, the FASB issued Accounting Standards Update No. 2016-13, *Financial Instruments—Credit Losses* (*Topic 326*): Measurement of Credit Losses on Financial Instruments, which introduced an expected credit loss model for the impairment of financial assets measured at amortized cost basis. That model replaces the probable, incurred loss model for those sasets. Through the amendments in that Update, the Board added Topic 326, *Financial Instruments— Credit Losses*, and made several consequential amendments to the Codification. The Board has an ongoing project on its agenda for improving the Codification or correcting its unintended application. The items addressed in that project generally are not expected to have a significant effect on current accounting practice or create a significant administrative cost for most entities. The amendments in thi Update are similar to those items. However, the Board decided to issue a separate Update for improvements to the amendments in Update 2016-13 to increase stakeholder awareness of those amendments and to expedite the improvement process. The amendments include items brought to the Board's attention by stakeholders. The amendments in this Update carify or address stakeholder's specific issues about certain aspects of the amendments in Update 2016-13 as described below:

Expected Recoveries for Purchased Financial Assets with Credit Deterioration (PCDs): The amendments clarify that the allowance for credit losses for PCD assets should include in the allowance for credit losses expected recoveries of amounts of the amoritzed cost basis previously written off by the entity and should not exceed the aggregate of amounts of the amoritzed cost basis previously written off and expected to be written off by an entity. In addition, the amendments clarify that when a method other than a discounted cash flow method is used to estimate expected credit losses, expected recoveries should not include any amounts that result in an acceleration of the noncredit discount. An entity may include increases in expected cash flows after acquisition.
 Transition Relief for Troubled Debt Restructurings (TDRs). The amendments provide transition relief by permitting entities an accounting policy election to adjust the effective interest rate on existing TDRs using prepayment assumption on the date of adoption of Topic 326 rather than the prepayment assumptions in effect immediately before the restructuring.

assumptions

restructuring. 3. Disclosures Related to Accrued Interest Receivables: The amendments extend the disclosure relief for accrued intere receivable balances to additional relevant disclosures involving amortized cost basis. 4. Financial Assets Secured by Collateral Maintenance Provisions: The amendments clarify that an entity should assess 4. Financial Assets Secured by Collateral Maintenance Provisions: The amendments clarify that an entity should assets whether it reasonably expects the borrower will be able to continually replexible clarify and asset to apply the practical expedient. The amendments clarify that an entity applying the practical expedient should estimate expected credit losses for any difference between the amount of the amortized cost basis that is greater than the fair value of the collateral securing the financial asset (that is, the unsecured portion of the amortized cost basis that is greater than the fair value of the collateral securing the financial asset (that is, the unsecured portion of the amortized cost basis the expectation of nonpayment for the amount of the amortized cost basis equal to the fair value of the collateral securing the financial asset (basis 52.0). The amendment to Subtopic 805-20. Business Combinations— Identifiable Assets and Liabilities, and Any Noncontrolling Interest, clarifies the guidance by removing the cross-reference to Subtopic 30-20 in paragraph 805-20-50-1 and replacing it with a cross-reference to the guidance on PCD assets in Subtopic 326-20.

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Required Date of Implementation The effective dates and transition requirements for the amendments are the same as the effective dates and transition requirements in Update 2016-13.

### Effect on Consolidated Financial Statements

The Company is assessing the new guidance to determine what modifications to existing credit estimation processes may be required. The new guidance is complex and management is still evaluating the preliminary output from models that have been developed during this evaluative phase. In addition, future levels of allowances will also phase. In addition, future levels of allowances will also reflect new requirements to include estimated credit losses on investment securities classified as held-to-maturity, if any. The Company has formed an Implementation Committee, whose membership includes representatives of senior management, to develop plasms that will encompass: (1) internal methodology changes (2) data collection and management activities, (3) internal communication requirements, and (4) estimation of the projected impact of this guidance. It has been generally assumed that the conversion from the incurred loss model, required under current GAAP, to the CECL methodology will, more likely than not, result in increases to the allowances for credit losses at many financial institutions. However, the amount of any change in the allowance for credit losses resulting from the new guidance will utimately be impacted by the provisions of this guidance as well as by the loan and debt security porfolios composition and asset cuality at the adoption date, and economic conditions and forecasts at the earnings balance in the statement of financial position as of the date that an entity adopted the amendments in Update 2016-13. reflect new requirements to include estimated credit losses 2016-13

Standard	Description	Required Date of Implementation	Effect on Consolidated Financial Statements
Fair Value Measurement (Topic 820): Fair Value Measurement of Equity Securities Subject to Contractual Sale Restrictions (ASU 2022-03)	ASU 2022-03 provides clarification that a "contractual sale restriction prohibiting the sale of an equity security's and incharacteristic of the reporting entity holding the equity security's and in the equity security's in it of account. Accordingly, an entity should not consider the contractual sale restriction when measuring the equity security's fair value (i.e., the entity should not apply a discount related to the contractual sale restriction, as stated in ASC 820-10- 53-56B as amended by the ASU). In addition, the ASU prohibits an entity from recognizing a contractual sale restriction as a separate unit of account. Under the existing guidance in ASC 820-10-35-6B, "although a reporting entity must be able to access the market, the reporting entity does not need to be able to sell the particular asset or transfer the particular liability on the measurement date to be able to measure fair value on the basis of the proving entity security and the entity should apply this existing guidance when measuring the fair value of equity securities that are subject to contractual sale restriction on the reporting entity thate of a equity security in the market. Use market, the neatrice, a contractual sale restriction on the reporting entity that ele of an equity security in the market. In transition, all entities other than investment onghance in ASC 946 should apply the amendments in ASU 2022-03 prospectively and recognize in earnings on the adoption date any adjustments made as a result of adoption.	For public business entities, such as the Company, fiscal years beginning after December 15, 2023, and interim periods within those fiscal years, with early adoption permitted.	The Company is assessing the new guidance to determine the financial impact of this transition and does not expect that the guidance will have a material effect on its consolidated statements of financial condition or income.
Standard	Description	Required Date of Implementation	Effect on Consolidated Financial Statements
Derivatives and Hedging (Topic 815): Fair Value Hedging - Portfolio Layer Method (ASU 2022-01)	Under current guidance, the last-of-layer method enables an entity to apply fair value hedging to a stated amount of a closed portfolio of prepayable financial assets (or one or more beneficial interests secured by a portfolio of prepayable financial instruments) without having to consider prepayment risk or credit risk when measuring those assets. ASU 2022- 01 expands the scope of this guidance to allow entities to apply the portfolio layer method to portfolios of all financial assets, including both prepayable and nonprepayable financial asset. This scope expansion is consistent with the FASB's efforts to simplify hedge accounting and allows entities to apply the same method to similar hedging strategies. ASU 2022-01 expands and clarifies the current guidance on accounting for fair value hedge basis adjustments under the portfolio layer method for both single-layer and multiple-layer hedges. An entity should adjust the basis of the hedged item for the change in fair value hat as stirbutable to changes in the hedged risk (i.e., interest rate risk) as of each reporting date. However, the hedged item (i.e., the hedged layer) in a portfolio layer method hedge is related to an ultiple assets within a closed portfolio, but it is not necessarily related to all of the assets within that portfolio-level basis adjustment to the individual assets within a closed portfolio upon a dedesignation of a hedging relationship. The entity must, however, 1. recognize the reversal of all basis adjustments associated with a breach in interest income and, 2. disclose the specific amount and cause of the breach. Companies are allowed to reclassify debt sceurities from held-to- maturity to available-for-sate upon adoptic the out only if they upont folio layer method hedging to a closed portfolio that includes those debt securities. The decision of which securities to reclassify must be made within 30 days after the date of adoption, and the securities must be included in a closed portfolio that is designated in a portfol	For public business entities, fiscal years beginning after December 15, 2022, and interim periods within those fiscal years. For all other entities, fiscal years beginning after December 15, 2023, and interim periods within those fiscal years. The guidance may be early adopted if an entity has adopted ASU 2017-12 for the corresponding period.	The Company has not yet determined which transition method will be applied to the extent that such transition adjustments are applicable. The Company does not expect that the guidance will have a material effect on its consolidated statements of financial condition or income.

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Financial Instruments - Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures ASU 2022-02

### Description

AsU 2022-02 supersedes the accounting guidance for TDRs for creditors in ASC 310-40 in its entirety and requires entities to evaluate all receivable modifications under ASC 310-20-35-9 through 35-11 to determine whether a modification made to a borrower results in a new loan or a continuation of the existing loan. The ASU also amends other subtopics to remove references to TDRs for creditors. In addition to the elimination of TDR guidance, an entity that has adopted ASU 022-20.2 no longer considers renewals, modifications, and extensions that result from reasonably expected TDRs in their calculation of the allowance for credit losses in accordance with ASC 326-20. Due to the removal of the TDR accounting model, all loam modifications will be accounted for under the general loam modifications guidance in Subtopic 310-20. On a prospective basis, entities will be subject to new disclosure requirements covering modifications freeevables to borrower sexpreincing financial difficulty. Public entities within the scope of Topic 326 vintage disclosure requirements also will be equired to prospectively disclose current-period gross write-off information by vintage, or year of origination. In lieu of the TDR accounting model, reditors now will apply the general loan modification guidance in Subtopic 310-20 to all loam modifications, including modification is trated as a new loan only if the following two conditions are met: 1. The terms of the new loan are at least as favorable to the lender as the terms for comparable loans to other customers with similar collection risks. 2. Modifications to the terms of the original loan are more than minor. If either condition is not met, the modification is accounted for as the continuation of the ol doan with any effect of the modification of the original loan will determine whether net deferred fees or costs from the original loan are recognized in earmings (new loan) or continue to be accreted or amortized (continuation of original loan).

Required Date of Implementation Soft and the sequence of the amendments in ASU 2016-13, the amendments in ASU 2022-02 are effective for fiscal years beginning after December 15, 2022, including interim periods within those fiscal years. For entities that have not yet adopted the amendments in ASU 2016-13, such as the Company, the effective dates for the amendments in ASU 2022-2022-02 are the same as the effective dates in ASU 2016-13. The amendments in ASU 2022-02 will be applied prospectively, except as provided in the next sentence. For the transition method related to the recognition and measurement of TDRs, an entity has the option to apply a modified retrospective transition method, resulting in a cumulative-effect adjustment to retained earnings in the period of adoption.

### Effect on Consolidated Financial Statements

The Company is assessing the new guidance to determine what modifications to existing TDRs may be required. The new guidance is being evaluated as part of the CECL methodology and will be considered in conjunction with the preliminary output from CECL models that have been developed during this evaluative phase. The Company has formed an Implementation Committee, whose membership includes representatives of senior management, to develop plans that will encompass: (1) internal methodology changes (2) data collection and management activities, (3) internal communication requirements, and (4) estimation of the projected impact of this guidance.

## Note 3: Earnings per Common Share

Following shareholder approval received on June 4, 2021, the Company converted 1,380,283 shares of its Series B Convertible Perpetual Preferred Stock ("Convertible Perpetual Preferred Stock") to an equal number of shares of its newly-created Series A Non-Voting Common Stock. The conversion, which was effective on June 28, 2021, represented 100% of the Company's Convertible Perpetual Preferred Stock outstanding at the time of the conversion and retired the Convertible Perpetual Preferred Stock in perpetuity.

The Company has voting common stock, non-voting common stock and a warrant that are all eligible to participate in dividends equal to the voting common stock dividends on a per share basis. Securities that participate in dividends, such as the Company's non-voting common stock and warrant, are considered "participating securities". The Company calculates net income available to voting common shareholders using the two-class method required for capital structures that include participating securities.

In applying the two-class method, basic net income per share was calculated by dividing net income (less any dividends on participating securities) by the weighted average number of shares of voting common stock and participating securities outstanding for the period. Diluted earnings per share may include the additional effect of other securities, if dilutive, in which case the dilutive effect of such securities is calculated by applying either the two-class method or the Treasury Stock method to the assumed exercise or vesting of potentially dilutive common shares. The method yielding the more dilutive result is ultimately reported for the applicable period. Potentially dilutive common shares of employee stock options and restricted stock units. Unallocated common shares held by the ESOP are not included in the weighted average number of common shares outstanding for purposes of calculating earnings per common share until they are committed to be released to plan participants.

Anti-dilutive shares are common stock equivalents with average exercise prices in excess of the weighted average market price for the period presented. Anti-dilutive stock options, not included in the computation below, were -0- for the three and nine months ended September 30, 2022, and September 30, 2021, respectively.

The following table sets forth the calculation of basic and diluted earnings per share.

		Three mor Septem			nths ended nber 30,	
(In thousands, except share and per share data)		2022	2021	2022		2021
Net income attributable to Pathfinder Bancorp, Inc.	\$	3,180	\$ 3,365	\$ 9,402	\$	8,528
Convertible preferred stock dividends		-	-	-		180
Series A Non-Voting Common Stock dividends		125	96	373		110
Warrant dividends		11	9	34		26
Amount attributable to Series A Non-Voting Common Stock and participating warrants		653	739	1,930		1,833
Net income available to common shareholders-Voting	\$	2,391	\$ 2,521	\$ 7,065	\$	6,379
Net income attributable to Pathfinder Bancorp, Inc.	\$	3,180	\$ 3,365	\$ 9,402	\$	8,528
Convertible preferred stock dividends		-	-	-		180
Voting Common Stock dividends		411	315	1,231		941
Warrant dividends		11	9	34		26
Amount attributable to Voting Common Stock and participating warrants		2,034	2,266	5,994		6,624
Net income available to common shareholders-Series A Non-Voting	\$	724	\$ 775	\$ 2,143	\$	757
Basic and diluted weighted average common shares outstanding-Voting		4,564	4,488	4,550		4,465
Basic and diluted weighted average common shares outstanding-Series A Non-Voting		1,380	1,380	1,380		531
Basic and diluted earnings per common share-Voting	\$	0.52	\$ 0.56	\$ 1.55	\$	1.43
Basic and diluted earnings per common share-Series A Non-Voting	\$	0.52	\$ 0.56	\$ 1.55	\$	1.43
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# Note 4: Investment Securities

The amortized cost and estimated fair value of investment securities are summarized as follows:

		Septembe	er 30, 2022		
		Gross		Gross	Estimated
	Amortized	Unrealized		Unrealized	Fair
(In thousands)	Cost	Gains		Losses	Value
Available-for-Sale Portfolio					
Debt investment securities:					
US Treasury, agencies and GSEs	\$ 32,979	\$ 44	\$	(3,543)	\$ 29,480
State and political subdivisions	47,695	56		(5,026)	42,725
Corporate	11,814	723		(524)	12,013
Asset backed securities	16,651	-		(575)	16,076
Residential mortgage-backed - US agency	18,383	-		(1,611)	16,772
Collateralized mortgage obligations - US agency	13,354	-		(1,331)	12,023
Collateralized mortgage obligations - Private label	66,227	-		(4,016)	62,211
Total	207,103	823		(16,626)	191,300
Equity investment securities:					
Common stock - financial services industry	206	-		-	206
Total	206	-		-	206
Total available-for-sale	\$ 207,309	\$ 823	\$	(16,626)	\$ 191,506
Held-to-Maturity Portfolio					
Debt investment securities:					
US Treasury, agencies and GSEs	\$ 3,862	\$ -	\$	(275)	\$ 3,587
State and political subdivisions	15,225	-		(2,418)	12,807
Corporate	45,095	-		(2,186)	42,909
Asset backed securities	19,585	51		(1,123)	18,513
Residential mortgage-backed - US agency	7,622	4		(721)	6,905
Collateralized mortgage obligations - US agency	15,335	-		(1,191)	14,144
Collateralized mortgage obligations - Private label	89,206	-		(4,064)	85,142
	\$ 195,930	\$ 55	S	(11,978)	\$ 184,007

			Decembe	er 31-20	)21		
			Gross	,	Gross		Estimated
	Amortized		Unrealized		Unrealized		Fair
(In thousands)	Cost		Gains		Losses		Value
Available-for-Sale Portfolio							
Debt investment securities:							
US Treasury, agencies and GSEs	\$ 32,669	\$	17	\$	(413)	\$	32,273
State and political subdivisions	37,860		1,383		(44)		39,199
Corporate	13,603		562		(38)		14,127
Asset backed securities	13,693		9		(89)		13,613
Residential mortgage-backed - US agency	22,482		148		(466)		22,164
Collateralized mortgage obligations - US agency	12,658		30		(403)		12,285
Collateralized mortgage obligations - Private label	56,848		285		(402)		56,731
Total	189,813		2,434		(1,855)		190,392
Equity investment securities:							
Common stock - financial services industry	206		-		-		206
Total	206		-		-		206
Total available-for-sale	\$ 190,019	\$	2,434	\$	(1,855)	\$	190,598
Held-to-Maturity Portfolio							
Debt investment securities:							
US Treasury, agencies and GSEs	\$ -	S	-	\$	-	S	
State and political subdivisions	14,790		416		(140)		15,066
Corporate	46,290		1,252		(102)		47,440
Asset backed securities	14,636		67		(188)		14,515
Residential mortgage-backed - US agency	9,740		277		(18)		9,999
Collateralized mortgage obligations - US agency	11,362		367		(9)		11,720
Collateralized mortgage obligations - Private label	64,105		222		(262)		64,065
Total held-to-maturity	\$ 160,923	\$	2,601	\$	(719)	\$	162,805

The amortized cost and estimated fair value of debt investments at September 30, 2022 by contractual maturity are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without penalties.

	Available	e-for-Sale		Held-to-Maturity					
	 Amortized		Estimated		Amortized	Estimated			
(In thousands)	Cost		Fair Value		Cost	Fair Value			
Due in one year or less	\$ 4,569	\$	5,286	\$	- \$	-			
Due after one year through five years	5,269		5,016		14,364	13,899			
Due after five years through ten years	34,937		31,136		44,973	42,233			
Due after ten years	64,364		58,856		24,430	21,684			
Sub-total	109,139		100,294		83,767	77,816			
Residential mortgage-backed - US agency	18,383		16,772		7,622	6,905			
Collateralized mortgage obligations - US agency	13,354		12,023		15,335	14,144			
Collateralized mortgage obligations - Private label	66,227		62,211		89,206	85,142			
Totals	\$ 207,103	\$	191,300	\$	195,930 \$	184,007			

The Company's investment securities' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, are as follows:

							Septe	mber 30, 2022							
	I	less than	Twelve Months			1	welve	Months or More					Total		
(Dollars in thousands)	Number of Individual Securities		Unrealized Losses		Fair Value	Number of Individual Securities		Unrealized Losses		Fair Value	Number of Individual Securities		Unrealized Losses		Fair Value
Available-for-Sale Portfolio															
US Treasury, agencies and GSE's	-	\$	-	s	-	3	\$	(3,543)	\$	26,001	3	\$	(3,543)	s	26,001
State and political subdivisions	28		(4,148)		34,549	5		(878)		5,898	33		(5,026)		40,447
Corporate	7		(274)		5,719	2		(250)		1,454	9		(524)		7,173
Asset backed securities	8		(284)		11,492	2		(291)		4,584	10		(575)		16,076
Residential mortgage-backed - US agency	13		(753)		6,320	3		(858)		10,450	16		(1,611)		16,770
Collateralized mortgage obligations - US agency	7		(315)		4,899	5		(1,016)		7,124	12		(1,331)		12,023
Collateralized mortgage obligations - Private label	23		(2,309)		32,923	11		(1,707)		22,731	34		(4,016)		55,654
Totals	86	\$	(8,083)	S	95,902	31	\$	(8,543)	\$	78,242	117	\$	(16,626)	S	174,144
Held-to-Maturity Portfolio															
US Treasury, agencies and GSE's	2	\$	(275)	S	3,587	-	\$	-	\$	-	2	\$	(275)	S	3,587
State and political subdivisions	11		(1,115)		8,667	4		(1,303)		4,139	15		(2,418)		12,806
Corporate	33		(1,739)		32,356	7		(447)		4,803	40		(2,186)		37,159
Asset backed securities	6		(486)		10,202	2		(637)		2,458	8		(1,123)		12,660
Residential mortgage-backed - US agency	10		(721)		5,950	-		-		-	10		(721)		5,950
Collateralized mortgage obligations - US agency	10		(1,171)		13,219	1		(20)		925	11		(1,191)		14,144
Collateralized mortgage obligations - Private label	40		(3,654)		62,865	2		(410)		3,129	42		(4,064)		65,994
Totals	112	S	(9.161)	S	136.846	16	\$	(2.817)	S	15.454	128	S	(11.978)	s	152.300

						E	ecemb	er 31, 2021						
		Less that	an Twelve Months			T	welve	Months or More				Total		
(Dollars in thousands)	Number of Individual Securities		Unrealized Losses		Fair Value	Number of Individual Securities		Unrealized Losses		Fair Value	Number of Individual Securities	Unrealized Losses		Fair Value
Available-for-Sale Portfolio														
US Treasury, agencies and GSE's	3	\$	(413)	\$	31,195	-	\$	-	\$	-	3	\$ (413)	\$	31,195
State and political subdivisions	3		(44)		4,847	-		-		-	3	(44)		4,847
Corporate	2		(5)		1,162	1		(33)		722	3	(38)		1,884
Asset backed securities	5		(89)		11,206	-		-		-	5	(89)		11,206
Residential mortgage-backed - US agency	3		(466)		13,090	-		-		-	3	(466)		13,090
Collateralized mortgage obligations - US agency	3		(126)		6,504	2		(277)		2,204	5	(403)		8,708
Collateralized mortgage obligations - Private label	18		(388)		38,816	2		(14)		1,539	20	(402)		40,355
Totals	37	\$	(1,531)	\$	106,820	5	\$	(324)	\$	4,465	42	\$ (1,855)	\$	111,285
Held-to-Maturity Portfolio														
State and political subdivisions	4	\$	(28)	\$	2,013	2	\$	(112)	\$	3,988	6	\$ (140)	\$	6,001
Corporate	9		(102)		7,636	-		-		-	9	(102)		7,636
Asset backed securities	2		(130)		2,974	2		(58)		1,610	4	(188)		4,584
Residential mortgage-backed - US agency	1		(18)		1,941	-		-		-	1	(18)		1,941
Collateralized mortgage obligations - US agency			-			1		(9)		1,109	1	(9)		1,109
Collateralized mortgage obligations - Private label	6		(163)		13,070	3		(99)		3,820	9	(262)		16,890
Totals	22	S	(441)	S	27.634	8	s	(278)	s	10 527	30	\$ (719)	S	38 161

Excluding the effects of changes in the characteristics of individual debt securities that potentially give rise to other-than-temporary impairment ("OTTI"), as described below, the fair market value of a debt security as of a particular measurement date is highly dependent upon prevailing market and economic environmental factors at the measurement date relative to the prevailing market and economic environmental factors include, but are not limited to (1) the general level of interest rates, (2) the relationship between shorter-term interest rates and longer-term interest rates (referred to as the "slope" of the interest rate

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yield curve), (3) general bond market liquidity, (4) the recent and expected near-term volume of new issuances of similar debt securities, and (5) changes in the market values of individual loan collateral underlying mortgage-backed an asset-backed debt securities. Changes in interest rates affect the fair market values of debt securities by influencing the discount rate applied to the securities' future expected cash flows. The higher the discount rate, the lower the resultant security fair value at the measurement date. Conversely, the lower the discount rate, the higher the resultant security fair value at the measurement date. In addition, the cumulative amount and timing of undiscounted cash flows of debt securities may also be affected by changes in interest rates. For any given level of movement in the general market and economic environmental factors described above, the magnitude of any particular debt security's price changes will also depend heavily upon security-specific factors such as (1) the duration of the security, (2) imbedded optionality contractually granted to the issuer of the security with respect to principal prepayments, and (3) changes in the level of market premiums demanded by investors for securities with imbedded credit risk (where applicable).

The available-for-sale investment securities portfolio, with an aggregate amortized historical cost of \$189.8 million, had an aggregate fair value that exceeded its aggregate amortized historical cost of \$214.4 million, had an aggregate fair value that was less than its aggregate amortized historical cost of \$214.4 million, had an aggregate fair value that was less than its aggregate fair value that was less than its aggregate amortized historical cost of \$214.4 million, had an aggregate fair value that was less than its aggregate amortized historical cost by \$11.4 million, or 5.32%, at September 30, 2022. The resultant \$12.0 million total decline in the fair value of the available-for-sale investment portfolio's aggregate fair value relative to its aggregate amortized historical cost, in the nine months ended September 30, 2022, was primarily due to the significant increase in general interest rates that occurred in that period and did not represent any other-than-temporary impairment within the portfolio at September 30, 2022.

The Company conducts a formal review of investment securities on a quarterly basis for the presence of OTTI. The Company assesses whether OTTI is present when the fair value of a debt security is less than its amortized cost basis at the statement of condition date. Under these circumstances, OTTI is considered to have occurred (1) if we intend to sell the security; (2) if it is "more likely than not" we will be required to sell the security before recovery of its amortized cost basis; or (3) the present value of expected cash flows is not anticipated to be sufficient to recover the entire amortized cost basis. The guidance requires that credit-related OTTI is recognized in earnings while non-credit-related OTTI is made in the consolidated statement of income on a gross basis, including both the portion recognized in earnings as well as the portion recorded in OCI. The gross OTTI would then be offset by the amount of non-credit-related OTTI, showing the net as the impact on earnings.

Management does not believe any unrealized losses in individual investment securities within the portfolio as of September 30, 2022 represent OTTI. There were a total of 31securities classified as available-forsale (aggregate amortized historical cost of \$86.8 million, unrealized aggregate loss of \$8.5 million, or -9.84%) and 16 securities classified as held-to-maturity (aggregate amortized historical cost of \$18.3 million, with an unrealized aggregate loss of \$2.8 million, or -15.42%) that were in an unrealized loss position for 12 months or longer at September 30, 2022. In total, therefore, at September 30, 2022 there were 47 securities with an aggregate book value of \$105.1 million and an aggregate fair value of \$93.7 million, representing a loss of \$11.4 million, or -10.81%, that were in an unrealized loss position for 12 months or more on that date.

Each security which has been in an unrealized loss position for 12 months or more has been analyzed and is not considered to be impaired. These securities have unrealized losses primarily due to fluctuations in market interest rates or changes in expected prepayments. In substantially all cases, price improvement in future periods will be realized as the securities approach maturity. Of the total of 47 securities in an unrealized loss position for 12 months or more at September 30, 2022, 12 securities, with aggregate amortized cost balances of \$49.9 million and representing 47.5% of the aggregate amortized cost of all securities in an unrealized loss position for 12 months or more, are issued by the United States government or GSEs. These positions are deemed to have no credit impairment, thus, the disclosed unrealized losses relate primarily to changes in prevailing interest rates.

Of the total of 47 securities in an unrealized loss position for 12 months or more at September 30, 2022, 16 securities, with aggregate amortized cost balances of \$27.5 million and representing 26.2% of the aggregate amortized cost of all securities in an unrealized loss position for 12 months or more, are currently rated by one of more NRSRO at or above the minimum
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investment grade. These positions are deemed to have no credit impairment, thus, the disclosed unrealized losses relate primarily to changes in prevailing interest rates.

In addition to the 28 securities discussed above, representing 73.7% of all securities in a loss position greater than 12 months, the Company held 19 non-government-issued/backed securities that were in an unrealized loss position for 12 or more months at September 30, 2022 and are unrated by any NRSRO. All of these securities were unrated at issuance. These securities are primarily privately-issued asset-backed or mortgage-backed securities (including issuances backed by commercial real estate mortgages). Most of these securities have significant credit enhancements in place in the form of cash reserves or other overcollateralization and of these, the vast majority are the most senior tranche with respect to credit priority in the overall issuance structure for that particular security. Given the characteristics of the underlying loans supporting each of these securities and the credit enhancements in place, it is unlikely that any of the Company's unrated securities, now in a loss position for 12 or more months, will experience any loss of principal in currently foreseeable economic environments prior to the security's respective maturity dates.

The Company does not intend to sell these securities, nor is it more likely than not that the Company will be required to sell these securities prior to the recovery of the amortized cost.

All other securities with fair market values less than their amortized historical costs for twelve or more months are issued by United States agencies or United States government sponsored enterprises and consist of mortgage-backed securities, collateralized mortgage obligations and direct agency financings. These positions in U.S. government agency and U.S. government-sponsored enterprises are deemed to have no credit impairment, thus, the disclosed unrealized losses relate directly to changes in interest rates subsequent to the acquisition of the individual securities. The Company does not intend to sell these securities, nor is it more likely than not that the Company will be required to sell these securities prior to the recovery of the amortized cost.

The Company does not intend to sell these securities, nor is it more likely than not that the Company will be required to sell these securities prior to the recovery of the amortized cost.

Gross realized gains (losses) on sales and redemptions of securities for the indicated periods are detailed below:

	For the three month ended September 30	For the nine months ended September 30,			
(In thousands)	 2022	2021		2022	2021
Realized gains on investments	\$ - \$	55	\$	37 \$	113
Realized losses on investments	(198)	(50)		(205)	(57)
	\$ (198) \$	5	\$	(168) \$	56

As of September 30, 2022 and December 31, 2021, securities with a fair value of \$94.7 million and \$103.2 million, respectively, were pledged to collateralize certain municipal deposit relationships. As of the same dates, securities with a fair value of \$8.7 million and \$9.4 million, respectively, were pledged against certain borrowing arrangements.

Management has reviewed its loan and mortgage-backed securities portfolios and determined that, to the best of its knowledge, only minimal exposure exists to sub-prime or other high-risk residential mortgages. With limited exceptions in the Company's investment portfolio involving the most senior tranches of securitized bonds, the Company is not in the practice of investing in, or originating, these types of investments or loans.

### Note 5: Pension and Postretirement Benefits

The Company has a noncontributory defined benefit pension plan covering most employees. The plan provides defined benefits based on years of service and final average salary. On May 14, 2012, the Company informed its employees of its decision to freeze participation and benefit accruals under the plan, primarily to reduce some of the volatility in earnings that can accompany the maintenance of a defined benefit plan. The plan was frozen on June 30, 2012. Compensation earned by employees up to June 30, 2012 is used for purposes of calculating benefits under the plan but there are no future -21 -

benefit accruals after this date. Participants as of June 30, 2012 will continue to earn vesting credit with respect to their frozen accrued benefits as they continue to work. In addition, the Company provides certain health and life insurance benefits for a limited number of eligible retired employees. The healthcare plan is contributory with participants' contributions adjusted annually; the life insurance plan is noncontributory. Employees with less than 14 years of service as of January 1, 1995, are not eligible for the health and life insurance retirement benefits.

The composition of net periodic pension plan and postretirement plan costs for the indicated periods is as follows:

	Pension	Benefits			Postretireme	nt Benefits			Pension	Benefits			Postretirem	ent Benefit	s		
		For t	he three mont	e three months ended September 30, Fo								or the nine months ended September 30,					
(In thousands)	 2022		2021		2022		2021	2022			2021	2021		2022			2021
Service cost	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-		
Interest cost	116		110		3		4		348		331		9		9		
Expected return on plan assets	(267)		(286)		-		-		(801)		(859)		-		-		
Amortization of prior service credits	-		-		(1)		(1)		-		-		(4)		(3)		
Amortization of net losses	-		26		2		2		-		76		5		6		
Net periodic benefit plan (benefit) cost	\$ (151)	\$	(150)	\$	4	\$	5	\$	(453)	\$	(452)	\$	10	\$	12		

The Company will evaluate the need for further contributions to the defined benefit pension plan during 2022. The prepaid pension asset is recorded in other assets on the consolidated statements of condition as of September 30, 2022 and December 31, 2021.

# Note 6: Loans

Major classifications of loans at the indicated dates are as follows:

(In thousands)	September 30, 2022	December 31, 2021
Residential mortgage loans:		
1-4 family first-lien residential mortgages	\$ 245,428	\$ 240,434
Construction	14,623	6,329
Loans held-for-sale	275	513
Total residential mortgage loans	260,326	247,276
Commercial loans:		
Real estate	337,392	288,450
Lines of credit	80,717	61,884
Other commercial and industrial	74,641	69,135
Paycheck Protection Program loans	693	19,338
Tax exempt loans	4,344	5,811
Total commercial loans	497,787	444,618
Consumer loans:		
Home equity and junior liens	33,746	31,737
Other consumer	95,331	110,108
Total consumer loans	129,077	141,845
Total loans	887,190	833,739
Net deferred loan fees	(984)	(1,280)
Less allowance for loan losses	13,632	12,935
Loans receivable, net	\$ 872,574	\$ 819,524

Although the Bank may sometimes purchase or fund loan participation interests outside of its primary market areas, the Bank generally originates residential mortgage, commercial, and consumer loans largely to customers throughout Oswego and Onondaga counties. Although the Bank has a diversified loan portfolio, a substantial portion of its borrowers' abilities to honor their loan contracts is dependent upon the counties' employment and economic conditions.

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From time to time, the Bank acquires diversified pools of loans, originated by unrelated third parties, as part of the Company's overall balance sheet management strategies. These acquisitions took place with nine separate transactions that occurred between 2017 and 2019 with an additional six transactions occurring in 2021. The following tables detail the purchased loan pool positions held by the Bank at September 30, 2022 and December 31, 2021 (the month/year of the earliest acquisition date is depicted in parentheses):

(In thousands, except number of loans)		September 30, 2022												
	0	riginal Balance	Current Ba	lance	Unamortized Premium/ (Discount)	Number of Loans	Maturity Range	Cumulative net charge-offs						
Automobile loans (1/2017)	\$	50,400	\$	5,100	\$ 161	605	0-5 years	\$ 238						
Commercial and industrial loans (6/2019)		6,800		2,300	-	23	3-7 years	-						
Home equity lines of credit (8/2019)		21,900		6,500	202	150	1-27 years	-						
Unsecured consumer loan pool 2 (11/2019)		26,600		2,100	14	940	0-3 years	-						
Residential real estate loans (12/2019)		4,300		3,900	244	49	16-23 years	-						
Unsecured consumer loan pool 1 (12/2019)		5,400		1,800	-	53	1-4 years	-						
Unsecured consumer installment loans pool 3 (12/2019)		10,300		1,100	45	503	0-10 years	14						
Secured consumer installment loans pool 4 (12/2020)		14,500	1	1,500	(1,553)	527	23-24 years	-						
Unsecured consumer loans pool 5 (1/2021)		24,400	1	7,500	(507)	690	8-24 years	-						
Commercial Line of Credit 1 (3/2021)		11,600		9,800	17	1	0-1 year	-						
Secured consumer installment loans (11/2021)		21,300	2	0,000	(3,319)	856	18-25 years	-						
Commercial Line of Credit 2 (11/2021)		10,500	1	5,000	26	1	0-1 year	-						
Unsecured consumer loans pool 6 (11/2021)		22,200	2	0,700	(2,521)	549	8-24 years	-						
Total	\$	230,200	\$ 11	7,300	\$ (7,191)	4,947		\$ 252						

(In thousands, except number of loans)					Decembe	r 31, 2021		
	Origi	nal Balance	Curre	nt Balance	namortized ium/ (Discount)	Number of Loans	Maturity Range	Cumulative net charge-offs
Automobile loans (1/2017)	\$	50,400	\$	8,800	\$ 301	855	0-5 years	\$ 239
Commercial and industrial loans (6/2019)		6,800		3,900	-	33	4-8 years	-
Home equity lines of credit (8/2019)		21,900		8,400	243	187	2-28 years	-
Unsecured consumer loan pool 2 (11/2019)		26,600		6,300	30	1,438	1-3 years	-
Residential real estate loans (12/2019)		4,300		4,100	257	51	17-23 years	-
Unsecured consumer loan pool 1 (12/2019)		5,400		2,600	-	66	3-5 years	-
Unsecured consumer installment loans pool 3 (12/2019)		10,300		2,200	74	1,356	0-6 years	30
Secured consumer installment loans pool 4 (12/2020)		14,500		12,600	(1,776)	563	23-24 years	-
Unsecured consumer loans pool 5 (1/2021)		24,400		19,700	(583)	756	8-24 years	-
Commercial Line of Credit 1 (3/2021)		11,600		7,100	26	1	0-1 year	-
Secured consumer installment loans (11/2021)		21,300		21,400	(3,642)	900	19-25 years	-
Commercial Line of Credit 2 (11/2021)		10,500		9,300	35	1	0-1 year	-
Unsecured consumer loans pool 6 (11/2021)		22,200		22,100	(2,785)	564	9-24 years	-
Total	\$	230,200	\$	128,500	\$ (7,820)	6,771		\$ 269

As of September 30, 2022 and December 31, 2021, residential mortgage loans with a carrying value of \$117.9 million and \$123.2 million, respectively, have been pledged by the Company to the Federal Home Loan Bank of New York ("FHLBNY") under a blanket collateral agreement to secure the Company's line of credit and term borrowings.

## Loan Origination / Risk Management

The Company's lending policies and procedures are presented in Note 5 to the audited consolidated financial statements included in the 2021 Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 25, 2022 and have not changed. As part of the execution of the Company's overall balance sheet management strategies, the Bank will acquire participating interests in loans originated by unrelated third parties on an occasional basis. The purchase of participations in loans that are originated by third parties only occurs after the completion of thorough pre-acquisition due diligence. Loans in which the Company acquires a participating interest are determined to meet, in all material respects, the Company's internal underwriting policies, including credit and collateral suitability thresholds, prior to acquisition. In addition, the financial condition of the originating financial institutions, which are generally retained as the ongoing loan

servicing provider for participations acquired by the Bank, are analyzed prior to the acquisition of the participating interests and monitored on a regular basis thereafter for the life of those interests.

To develop and document a systematic methodology for determining the allowance for loan losses, the Company has divided the loan portfolio into three portfolio segments, each with different risk characteristics but with similar methodologies for assessing risk. Each portfolio segment is broken down into loan classes where appropriate. Loan classes contain unique measurement attributes, risk characteristics, and methods for monitoring and assessing risk that are necessary to develop the allowance for loan losses. Unique characteristics such as borrower type, loan type, collateral type, and risk characteristics define each class.

The following table illustrates the portfolio segments and classes for the Company's loan portfolio:

Portfolio Segment	Class	
Residential Mortgage Loans	1-4 family first-lien residential mortgages Construction	
Commercial Loans	Real estate Lines of credit Other commercial and industrial Tax exempt loans	
Consumer Loans	Home equity and junior liens Other consumer	
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The following tables present the classes of the loan portfolio, not including net deferred loan costs, summarized by the aggregate pass rating and the classified ratings of special mention, substandard and doubtful within the Company's internal risk rating system as of the dates indicated:

			As of S	eptember 30, 2022		
(In thousands)	Pass	Special Mention		Substandard	Doubtful	Total
Residential mortgage loans:						
1-4 family first-lien residential mortgages	\$ 243,871	\$ 502	\$	431	\$ 624	\$ 245,428
Construction	14,623	-		-	-	14,623
Loans held-for-sale	275	-		-	-	275
Total residential mortgage loans	258,769	502		431	624	260,326
Commercial loans:					-	
Real estate	316,994	8,825		11,209	364	337,392
Lines of credit	72,670	1,867		6,141	39	80,717
Other commercial and industrial	62,993	6,744		4,904	-	74,641
Paycheck Protection Program loans	693	-		-	-	693
Tax exempt loans	4,344	-		-	-	4,344
Total commercial loans	457,694	17,436		22,254	403	497,787
Consumer loans:						
Home equity and junior liens	32,843	83		598	222	33,746
Other consumer	95,248	17		66	-	95,331
Total consumer loans	128,091	100		664	222	129,077
Total loans	\$ 844,554	\$ 18,038	\$	23,349	\$ 1,249	\$ 887,190

			AsofI	December 31, 2021		
		Special	115 01 1	Seceniber 51, 2021		
(In thousands)	Pass	Mention		Substandard	Doubtful	Total
Residential mortgage loans:						
1-4 family first-lien residential mortgages	\$ 238,823	\$ 269	\$	811	\$ 531	\$ 240,434
Construction	6,329	-		-	-	6,329
Loans held-for-sale	513	-		-	-	513
Total residential mortgage loans	245,665	269		811	531	247,276
Commercial loans:						
Real estate	267,388	9,879		10,604	579	288,450
Lines of credit	54,408	4,036		3,387	53	61,884
Other commercial and industrial	56,719	3,907		8,321	188	69,135
Paycheck Protection Program loans	19,338	-		-	-	19,338
Tax exempt loans	5,811	-		-	-	5,811
Total commercial loans	403,664	17,822		22,312	820	444,618
Consumer loans:						
Home equity and junior liens	30,740	133		606	258	31,737
Other consumer	109,979	44		77	8	110,108
Total consumer loans	140,719	177		683	266	141,845
Total loans	\$ 790,048	\$ 18,268	\$	23,806	\$ 1,617	\$ 833,739

Management has reviewed its loan portfolio and determined that, to the best of its knowledge, no material exposure exists to sub-prime or other high-risk residential mortgages. The Company is not in the practice of originating these types of loans.

Nonaccrual and Past Due Loans

Loans are placed on nonaccrual when the contractual payment of principal and interest has become 90 days past due or management has serious doubts about further collectability of principal or interest, even though the loan may be currently performing.

Loans are considered past due if the required principal and interest payments have not been received within thirty days of the payment due date.

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An age analysis of past due loans, not including net deferred loan costs, segregated by portfolio segment and class of loans, as of September 30, 2022 and December 31, 2021, are detailed in the following tables:

				As of Sep	tember 3	30, 2022		
(In thousands)		30-59 Days Past Due	60-89 Days Past Due	90 Days and Over		Total Past Due	Current	Total Loans Receivable
Residential mortgage loans:								
1-4 family first-lien residential mortgages	\$	1,678	\$ 333	\$ 666	\$	2,677	\$ 242,751	\$ 245,428
Construction		-	-	-		-	14,623	14,623
Loans held-for-sale		-	-	-		-	275	275
Total residential mortgage loans		1,678	333	666		2,677	257,649	260,326
Commercial loans:								
Real estate		1,175	3,474	4,476		9,125	328,267	337,392
Lines of credit		1,020	34	1,472		2,526	78,191	80,717
Other commercial and industrial		1,142	1,256	2,045		4,443	70,198	74,641
Paycheck Protection Program loans		-	-	-		-	693	693
Tax exempt loans		-	-	-		-	4,344	4,344
Total commercial loans		3,337	4,764	7,993		16,094	481,693	497,787
Consumer loans:								
Home equity and junior liens		125	-	355		480	33,266	33,746
Other consumer		748	210	1,221		2,179	93,152	95,331
Total consumer loans		873	210	1,576		2,659	126,418	129,077
Total loans	\$	5,888	\$ 5,307	\$ 10,235	\$	21,430	\$ 865,760	\$ 887,190
				As of Dec	cember 3	31, 2021		
		30-59 Days	60-89 Days	90 Days		Total		Total Loans
(In thousands)		Past Due	Past Due	and Over		Past Due	Current	Receivable
Residential mortgage loans:								
1-4 family first-lien residential mortgages	S	960	\$ 416	\$ 891	S	2,268	\$ 238,166	\$ 240,434
Construction	· · · ·	-	 -	-		-,	6,329	6,329
Loans held-for-sale		-	-	-		-	513	513
Total residential mortgage loans		960	416	891		2,268	245,008	247,276
Commercial loans:						,	.,	.,=
Real estate		1,735	1.029	4,379		7.143	281.307	288,450
Lines of credit		156	1,180	576		1,913	59,971	61,884
Other commercial and industrial		1 700	1,000	1.050		4 5 4 1	(1.504	(0.125

Other commercial and industrial	1,799	1,686	1,056	4,541	64,594	69,135
Paycheck Protection Program loans	-	-	-	-	19,338	19,338
Tax exempt loans	-	-	-	-	5,811	5,811
Total commercial loans	3,691	3,895	6,011	13,597	471,091	444,618
Consumer loans:						
Home equity and junior liens	17	49	251	317	31,420	31,737
Other consumer	571	257	852	1,680	108,428	110,108
Total consumer loans	588	306	1,103	1,998	139,847	141,845
Total loans	\$ 5,239	\$ 4,617	\$ 8,006	\$ 17,862	\$ 815,877	\$ 833,739

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Nonaccrual loans, segregated by class of loan, were as follows:

	Septembe	30,	December 31,
(In thousands)		022	2021
Residential mortgage loans:			
1-4 family first-lien residential mortgages	\$	848 \$	891
		848	891
Commercial loans:			
Real estate	4	488	4,407
Lines of credit	1	511	629
Other commercial and industrial	2	202	1,261
	8	201	6,297
Consumer loans:			
Home equity and junior liens		355	252
Other consumer	1	221	852
Total consumer loans	1	576	1,104
Total nonacerual loans	\$ 10	625 S	8 202

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At September 30, 2022, the Bank's 48 nonperforming loans represented 1.20% of total loans, with an aggregate outstanding balance of \$10.6 million, as compared to 53 loans with an aggregate outstanding balance of \$11.7 million at June 30, 2022. This decrease of \$1.1 million was the result of various commercial and residential loans that met criteria measurements for removal from nonaccrual status. The Bank's management is actively working with each of the nonaccrual loan borrowers and believes that the ultimate resolution of these loans will not have material effect on the results of the Company's operations in future periods.

At December 31, 2021, the Bank's 44 nonperforming loans represented 0.99% of total loans, with an aggregate outstanding balance of \$8.3 million, as compared to 48 nonperforming loans with an aggregate outstanding balance of \$10.6 million at September 30, 2022. The increase in provision for loan losses in the third quarter of 2022, as compared to the same three month period in 2021, primarily reflected required reserves related to year-over-year loan growth and management's decision to downgrade a specifically-identified commercial real estate and commercial loan combined borrower relationship with an aggregate total related outstanding balance of \$7.2 million. This relationship is under active resolution management at September 30, 2022.

The Company is required to disclose certain activities related to Troubled Debt Restructurings ("TDR") in accordance with accounting guidance. Certain loans have been modified as a TDR where economic concessions have been granted to a borrower who is experiencing, or expected to experience, financial difficulties. These economic concessions could include a reduction in the loan interest rate, extension of payment terms, reduction of principal amortization, or other actions that it would not otherwise consider for a new loan with similar risk characteristics.

The Company is required to disclose new TDRs for each reporting period for which an income statement is being presented. The pre-modification outstanding recorded investment is the principal loan balance less the provision for loan losses before the loan was modified as a TDR. The post-modification outstanding recorded investment is the principal balance less the provision for loan losses after the loan was modified as a TDR. Additional provision for loan losses is the change in the allowance for loan losses between the pre-modification outstanding recorded investment and post-modification outstanding recorded investment.

The Company had no loans that were modified as TDRs during the three months ended September 30, 2022.

The table below details two loans that were modified as TDRs during the nine months ended September 30, 2022.

			For the nine	months ended	September 30, 2022			
		Pre-modifi	ication outstanding recorded	Post-modi	fication outstanding recorded			
(In thousands, except number of loans)	Number of loans		investment		investment	Additional provision for loan losses		
Commercial real estate loans	2	\$	373	\$	367	\$	-	

The loans evaluated for impairment for the nine months ended September 30, 2022 have been classified as TDRs due to economic concessions granted, which consisted of a reduction in the stated interest rate, a significant delay in the timing of the payment or an extended maturity date that will result in a significant delay in payment from the original terms.

The Company had no loans that were modified as TDRs for the three months ended September 30, 2021.

The Company had five loans that were modified as TDRs for the nine months ended September 30, 2021.

The Company is required to disclose loans that have been modified as TDRs within the previous 12 months in which there was payment default after the restructuring. The Company defines payment default as any loans 90 days past due on contractual payments.

The Company had no loans that were modified as TDRs during the twelve months prior to September 30, 2022, which had subsequently defaulted during the nine months ended September 30, 2022.

The Company had no loans that were modified as TDRs during the twelve months prior to September 30, 2021, which had subsequently defaulted during the nine months ended September 30, 2021.

When the Company modifies a loan within a portfolio segment that is individually evaluated for impairment, a potential impairment is analyzed either based on the present value of the expected future cash flows discounted at the interest rate of the original loan terms or the fair value of the collateral less costs to sell. If it is determined that the value of the loan is less than its recorded investment, then impairment is recognized as a component of the provision for loan losses, an associated increase to the allowance for loan losses or as a charge-off to the allowance for loan losses in the current period.

# Impaired Loans

The following table summarizes impaired loan information by portfolio class at the indicated dates:

	 	September 3	30, 2022 Unpaid		 	December 31	, 2021 npaid	
	Recorded		Principal	Related	Recorded		cipal	Related
(In thousands)	Investment		Balance	Allowance	Investment	Ba	lance	Allowance
With no related allowance recorded:								
1-4 family first-lien residential mortgages	\$ 671	\$	671	\$ -	\$ 666	\$	666	\$ -
Commercial real estate	4,724		4,824	-	4,708		4,801	-
Commercial lines of credit	1,849		1,849	-	100		104	-
Other commercial and industrial	3,527		3,572	-	357		396	-
Home equity and junior liens	88		88	-	93		93	-
With an allowance recorded:								
1-4 family first-lien residential mortgages	454		454	92	539		539	90
Commercial real estate	2,567		2,567	339	2,450	1	2,450	300
Commercial lines of credit	2,184		2,190	2,184	53		53	53
Other commercial and industrial	1,120		1,120	687	1,852		1,852	1,318
Home equity and junior liens	537		537	114	539		539	114
Total:								
1-4 family first-lien residential mortgages	1,125		1,125	92	1,205		1,205	90
Commercial real estate	7,291		7,391	339	7,158		7,251	300
Commercial lines of credit	4,033		4,039	2,184	153		157	53
Other commercial and industrial	4,647		4,692	687	2,209	:	2,248	1,318
Home equity and junior liens	625		625	114	632		632	114
Totals	\$ 17,721	\$	17,872	\$ 3,416	\$ 11,357	\$ 1	1,493	\$ 1,875

The following table presents the average recorded investment in impaired loans for the periods indicated:

		months ended mber 30,			ne months ended tember 30,	
In thousands)	2022		2021	2022		2021
1-4 family first-lien residential mortgages	\$ 1,133	\$	1,319 \$	1,165	\$	1,498
Commercial real estate	7,124		7,114	7,130		10,133
Commercial lines of credit	2,089		580	1,120		761
Other commercial and industrial	3,302		4,654	2,750		5,750
Home equity and junior liens	627		577	629		487
Other consumer	-		40	-		63
otal	\$ 14,275	\$	14,284 \$	12,794	\$	18,692

The following table presents the cash basis interest income recognized on impaired loans for the periods indicated:

	For the three months ended September 30,		For the nine months ended September 30,	
(In thousands)	 2022	2021	2022	2021
1-4 family first-lien residential mortgages	\$ 12 \$	15 \$	41 \$	47
Commercial real estate	78	97	227	206
Commercial lines of credit	45	4	90	8
Other commercial and industrial	48	65	184	139
Home equity and junior liens	16	5	19	11
Other consumer	-	1	-	-
Total	\$ 199 \$	187 \$	561 \$	411

### Note 7: Allowance for Loan Losses

Management extensively reviews recent trends in historical losses, qualitative factors, including concentrations of loans to related borrowers and concentrations of loans by collateral type, and specific reserve needs on loans individually evaluated for impairment in its determination of the adequacy of the allowance for loan losses. We recorded \$710,000 in provision for loan losses for the three month period ended September 30, 2021, as compared to \$104,000 for the three month period ended September 30, 2021. For the first nine months of 2022, we recorded \$871,000 in provision for loan losses as compared to \$2.1 million in the same prior year nine month period. The increase in provision for loan losses in the third quarter of 2022, as compared to the same three month period in 2021, primarily reflected required reserves related to year over-year loan growth and management's decision to downgrade a specifically-identified commercial real estate and commercial loan combined borrower relationship with an aggregate total related outstanding balance of \$7.2 million. Certain credit sensitive portfolios continue to be carefully monitored, and the Bank will consistently apply its loan classification and reserve building methodologies to the analysis of these portfolios. Please refer to the asset quality section below for a further discussion of asset quality as it relates to the allowance for loan losses.

Summarized in the tables below are changes in the allowance for loan losses for the indicated periods and information pertaining to the allowance for loan losses, balances of the allowance for loan losses, loans receivable based on individual, and collective impairment evaluation by loan portfolio class. An allocation of a portion of the allowance to a given portfolio class does not limit the Company's ability to absorb losses in another portfolio class.

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					Foi	the three months en	ded Septe	ember 30, 2022				
(In thousands)		1-4 family first-lien residential mortgage		Residential construction mortgage		Commercial real estate		Commercial lines of credit		Other commercial and industrial		Paycheck Protection Program
Allowance for loan losses:												
Beginning Balance	\$	897	\$		\$	5,522	\$	1,157	\$	2,616	\$	
Charge-offs		-		-		-		-		(134)		-
Recoveries		-		-		-		-		-		-
Provisions (credits)		(85)		-		234		2,212		(205)		-
Ending balance	\$	812	\$	-	\$	5,756	\$	3,369	\$	2,277	\$	-
Ending balance: related to loans individually evaluated for impairment	\$	92	\$	-	\$	339	\$	2,184	\$	687	\$	-
Ending balance: related to loans collectively evaluated for impairment	\$	720	\$		\$	5,417	\$	1,185	\$	1,590	\$	-
Loans receivables:												
Ending balance	\$	245,428	\$	14,623	\$	337,392	\$	80,717	\$	74,641	\$	693
Ending balance: individually evaluated for impairment	\$	1,125	\$	-	\$	7,291	\$	4,033	\$	4,647	\$	
Ending balance: collectively evaluated for impairment	\$	244,303	\$	14,623	\$	330,101	\$	76,684	\$	69,994	\$	693
		Tax exempt		Home equity and junior liens		Other Consumer		Unallocated		Total		
Allowance for loan losses:												
Beginning Balance	\$	4	\$	750	\$	1,543	\$	589	\$	13,078		
Charge-offs		-				(42)		-		(176)		
Recoveries		-		(201)		20		-		20		
Provisions (credits)	-	(1)		(321)		(578)		(546)		710		
Ending balance	\$	3	\$	429	\$	943	\$	43	\$	13,632		
Ending balance: related to loans individually evaluated for impairment	\$	-	\$	114	\$	-	\$	<u> </u>	\$	3,416		
Ending balance: related to loans collectively evaluated for impairment	\$	3	\$	315	\$	943	\$	43	\$	10,216		-
Loans receivables:	<u>_</u>		<u>_</u>	22.846		05.004	<u>_</u>		<i>•</i>	005 100		
Ending balance	\$	4,344	\$	33,746	\$	95,331	\$	275	\$	887,190		
Ending balance: individually evaluated for impairment	\$	<u> </u>	\$	625	\$		\$		\$	17,721		
Ending balance: collectively evaluated for impairment	\$	4,344	\$	33,121	\$	95,331	\$	275	\$	869,469		
					Fo	or the nine months er	ided Sept	ember 30, 2022				
		1-4 family										
		first-lien		Residential				G		Other		Paycheck
(In the second of)		residential		construction		Commercial real astata		Commercial		commercial		Protection
(In thousands) Allowance for loan losses:		mortgage	_	mortgage		real estate		lines of credit	-	and industrial		Program
Beginning Balance	\$	872	\$		\$	5,308	\$	935	\$	2,762	\$	
Charge-offs	ψ	(29)	ų		J.	(23)	÷	(38)	φ	(334)	ф.	
Recoveries		(2))		-		250		(58)		46		
Provisions (credits)		(31)		-		221		2,472		(197)		-
Ending balance	S	812	s		S	5,756	S	3,369	\$	2,277	S	
				Home equity		Other						
Allowance for loan losses:		Tax exempt		and junior liens		consumer		Unallocated		Total		
Beginning Balance	s	3	s	774	s	1,297	s	984	\$	12,935		
	\$	3	3	//4	3	(122)	3	984	2			
Charge-offs		-		-				-		(546) 372		
		-		-		76		-				
Recoveries				(245)								
Provisions (credits) Ending balance	\$	- 3	s	(345) 429	S	(308) 943	S	(941) 43	\$	871 13,632		

E an the a	41			C -	ptember	20	2021
r or me	unee	monuis	enueu	- 30	ptember	50,	2021

		1-4 family first-lien	Residential			,		Other	Paycheck
		residential	construction	Commercial		Commercial		commercial	Protection
(In thousands)		mortgage	mortgage	real estate		lines of credit		and industrial	Program
Allowance for loan losses:			 	 	-				 
Beginning Balance	\$	875	\$	\$ 6,120	\$	1,810	\$	3,448	\$
Charge-offs		-	-	-		(50)		(577)	-
Recoveries		-	-	-		5		-	-
Provisions (credits)		41	-	(893)		(912)		(9)	-
Ending balance	\$	916	\$ -	\$ 5,227	\$	853	\$	2,862	\$ -
Ending balance: related to loans individually evaluated for impairment	\$	72	\$ -	\$ 234	\$	56	\$	1,128	\$ -
Ending balance: related to loans collectively evaluated for impairment	\$	844	\$ 	\$ 4,993	\$	797	\$	1,734	\$ 
Loans receivables:									
Ending balance	\$	234,940	\$ 7,833	\$ 277,692	\$	57,128	\$	72,241	\$ 27,293
Ending balance: individually evaluated for impairment	\$	1,138	\$ -	\$ 7,281	\$	156	\$	2,042	\$ 
Ending balance: collectively	<u>_</u>		5.000					50.100	
evaluated for impairment	\$	233,802	\$ 7,833	\$ 270,411	\$	56,972	\$	70,199	\$ 27,293
			Home equity	Other					
		Tax exempt	and junior liens	 Consumer		Unallocated	_	Total	
Allowance for loan losses:									
Beginning Balance	\$	1	\$ 805	\$ 1,250	\$	294	\$	14,603	
Charge-offs		-	-	(32)		-		(659)	
Recoveries		-	-	12		-		17	
Provisions (credits)			 (27)	 502		1,402		104	
Ending balance	\$	1	\$ 778	\$ 1,732	\$	1,696	\$	14,065	
Ending balance: related to loans individually evaluated for impairment	\$	-	\$ 114	\$ 	\$		\$	1,604	
Ending balance: related to loans collectively evaluated for impairment	\$	1	\$ 664	\$ 1,732	\$	1,696	\$	12,461	
Loans receivables:									
Ending balance	\$	5,956	\$ 32,988	\$ 73,352	\$	294	\$	789,717	
Ending balance: individually evaluated for impairment	\$	-	\$ 575	\$ -	\$	-	\$	11,192	
Ending balance: collectively evaluated for impairment	\$	5,956	\$ 32,413	\$ 73,352	\$	294	\$	778,525	

For the nine months ended September 30, 2021

	1-4 family										
	first-lien		Residential						Other		Paycheck
	residential		construction		Commercial		Commercial		commercial		Protection
	mortgage		mortgage		real estate		lines of credit		and industrial		Program
								-			
\$	931	\$	-	\$	4,776	\$	1,670	\$	2,992	\$	-
	(20)		-		(7)		(50)		(677)		-
	-		-		-		68		-		-
	5		-		458		(835)		547		-
\$	916	\$	-	\$	5,227	\$	853	\$	2,862	\$	-
			Home equity		Other						
	Tax exempt										
			and junior liens		consumer		Unallocated		Total		
	Tax exempt		and junior liens		consumer		Unallocated		Total		
\$	1	\$	and junior liens 739	\$	1,123	\$	Unallocated 545	\$	Total 12,777		
\$	1 -	\$		\$		\$		\$			
S	1	\$	739	\$	1,123	\$	545	\$	12,777		
s	1	S	739	\$	1,123 (150)	\$	545	\$	12,777 (904)		
	\$ S	first-lien residential mortgage \$ 931 (20) - 5 \$ 916	first-lien residential mortgage \$ 931 \$ (20) - - - 5 \$ 916 \$	first-lien     Residential       residential     construction       mortgage     mortgage       \$     931     \$       (20)     -       -     -       5     916     \$       \$     916     \$       Home equity	first-lien Residential residential construction mortgage mortgage S 931 S - S (20) -  S 916 S - Home equity	first-lien residential mortgage     Residential construction mortgage     Commercial real estate       \$     931     \$     -       \$     931     \$     -       \$     931     \$     -       \$     931     \$     -       \$     931     \$     -       \$     931     \$     -       \$     931     \$     -       \$     931     \$     -       \$     931     \$     -       \$     931     \$     -       \$     \$     -     -       \$     \$     -     -       \$     \$     \$     -       \$     \$     \$     \$	first-lien residential mortgage     Residential construction mortgage     Commercial real estate       \$     931     \$     -     \$     4,776     \$       (20)     -     (7)     -     -     -       -     -     -     -     -       5     916     \$     -     \$     5,227     \$       Home equity     Other     -     -     -	first-lien     Residential construction     Commercial real estate     Commercial lines of credit       \$     931     \$     -     \$       \$     931     \$     -     \$       \$     931     \$     -     \$       \$     931     \$     -     \$       \$     920     -     (7)     (50)       -     -     -     68       \$     916     \$     -     \$       Home equity     Other     Other     \$	first-lien residential mortgage         Residential construction mortgage         Commercial real estate         Commercial lines of credit           \$ 931         \$ -         \$ 4,776         \$ 1,670         \$ (20)         \$ -         (7)         \$ (5)         \$ -         68         \$ (835)         \$ -         \$ 8         \$ (835)         \$ (8	first-lien residential mortgage     Residential construction mortgage     Commercial lies of credit     Other commercial lines of credit       \$     931     \$     -     \$     4,776     \$     1,670     \$     2,992       (20)     -     (7)     (50)     (677)       -     -     -     68     -       5     916     \$     -     \$     5,2,992       -     -     -     68     -       -     -     -     68     -       -     -     -     68     -       -     -     458     (835)     5,477       \$     916     \$     -     \$     5,227       Home equity     Other     -     -	first-lien     Residential     Commercial     Commercial     Other       residential     construction     Commercial     Commercial     commercial       mortgage     mortgage     mortgage     real estate     Commercial     commercial       S     931     S     -     S     4,776     S     1,670     S     2,992     S       (20)     -     (7)     (50)     (677)     -       -     -     68     -     -       5     916     S     -     5     5,477       S     916     S     -     S     3,53     S     2,862     S

The Company's methodology for determining its allowance for loan losses includes an analysis of qualitative factors that are added to the historical loss rates in arriving at the total allowance for loan losses needed for this general pool of loans. The qualitative factors include:

- Changes in national and local economic trends; The rate of growth in the portfolio; Trends of delinquencies and nonaccrual balances; •
- •
- Changes in loan policy; and

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Changes in lending management experience and related staffing.

Each factor is assigned a value to reflect improving, stable or declining conditions based on management's best judgment using relevant information available at the time of the evaluation. These qualitative factors, applied to each product class, make the evaluation inherently subjective, as it requires material estimates that may be susceptible to significant revision as more information becomes available. Adjustments to the factors are supported through documentation of changes in conditions in a narrative accompanying the allowance for loan losses analysis and calculation.

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The allocation of the allowance for loan losses summarized on the basis of the Company's calculation methodology was as follows:

					Septe	mber 30, 2022				
(to do a south)		1-4 family first-lien residential		Residential construction		Commercial		Commercial lines of credit		Othe commercia and industria
(In thousands)	\$	mortgage 92	S	mortgage	\$	real estate 339	\$	2,184	\$	
Specifically reserved Historical loss rate	\$	92	\$	-	\$	(29)	\$	2,184	\$	688
Qualitative factors		715		-		5,446		1,170		1,509
~	\$	812	¢		¢	5,756	e	3,369	¢	2,27
Total	\$	812	\$	-	\$	5,/56	\$	3,369	\$	2,27
		_		Home equity		Other				_
		Tax exempt		and junior liens		consumer		Unallocated		Tota
Specifically reserved	\$	-	\$	114	\$	-	\$	-	\$	3,417
Historical loss rate		-		1		624		-		696
Qualitative factors		3		314		319		-		9,476
Other		-				-		43		43
Total	\$	3	\$	429	\$	943	\$	43	\$	13,632
					Septe	ember 30, 2021				
(In thousands)		1-4 family first-lien residential mortgage		Residential construction mortgage		Commercial real estate		Commercial lines of credit		Othe commercia and industria
Specifically reserved	\$	72	\$	-	\$	234	\$	56	\$	1,128
Historical loss rate		84		-		2		18		37
Qualitative factors		760		-		4,991		779		1,691
Total	\$	916	\$	-	\$	5,227	\$	853	\$	2,862
				Home equity		Other				
	. <del></del>	Tax exempt	Ċ.	and junior liens	0	consumer	¢	Unallocated	¢	Tota
Specifically reserved	\$	-	\$	114	\$	-	\$	-	\$	1,604
Historical loss rate		-		325		1,448		-		1,914
Qualitative factors		1		339		284		-		8,851
Other Total	\$		\$	778	\$	1,732	\$	1,696 1,696	\$	1,696

# Note 8: Foreclosed Real Estate

The Company is required to disclose the carrying amount of foreclosed real estate properties held as a result of obtaining physical possession of the property at each reporting period.

	Number of	September 30,		December 31,
(Dollars in thousands)	properties	2022	Number of properties	2021
Foreclosed real estate	2	\$ 221	- \$	-

At September 30, 2022 and December 31, 2021, the Company reported \$628,000 and \$1.0 million, respectively, in real estate loans in the process of foreclosure.

## Note 9: Guarantees

The Company does not issue any guarantees that would require liability recognition or disclosure, other than its standby letters of credit. Generally, all letters of credit, when issued, have expiration dates within one year. The credit risks involved



in issuing letters of credit is essentially the same as those that are involved in extending loan facilities to customers. The Company generally holds collateral and/or personal guarantees supporting these commitments. The Company had \$2.8 million of standby letters of credit as of September 30, 2022. Management believes that the proceeds obtained through a liquidation of collateral and the enforcement of guarantees would be sufficient to cover the potential amount of future payments required under the corresponding guarantees. The fair value of standby letters of credit was not significant to the Company's consolidated financial statements.

## Note 10: Fair Value Measurements

Accounting guidance related to fair value measurements and disclosures specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. These two types of inputs have created the following fair value hierarchy:

Level 1 - Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 – Quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.

Level 3 - Model-derived valuations in which one or more significant inputs or significant value drivers are unobservable.

An asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

In determining fair value, the Company utilizes valuation techniques that maximize the use of observable inputs, minimize the use of unobservable inputs, to the extent possible, and considers counterparty credit risk in its assessment of fair value.

The Company used the following methods and significant assumptions to estimate fair value:

Investment securities: The fair values of available-for-sale and marketable equity securities are obtained from an independent third party and are based on quoted prices on nationally recognized securities exchanges where available (Level 1). If quoted prices are not available, fair values are measured by utilizing matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2). Management made no adjustment to the fair value guotes that were received from the independent third party pricing service. Level 3 securities are assets whose fair value cannot be determined by using observable measures, such as market prices or pricing models. Level 3 assets are typically very illiquid, and fair values calculated using estimates or risk-adjusted value ranges. Management applies known factors, such as currently applicable discount rates, to the valuation of those investments in order to determine fair value at the reporting date.

The Company holds two corporate investment securities with an amortized historical cost of \$4.1 million and an aggregate fair market value of \$4.8 million as of September 30, 2022. These securities have an aggregate valuation that is determined using published net asset values (NAV) derived by an analysis of the securities' underlying assets. These securities are comprised primarily of broadly-diversified real estate holdings and are traded in secondary markets on an infrequent basis. While these securities are redeemable at least annually through tender offers made by respective issuers, the liquidation value of these securities may be below stated NAVs and also subject to restrictions as to the amount that can be redeemed at any single scheduled redemption. The Company anticipates that these securities will be redeemed by respective issuers on indeterminate future dates as a consequence of the ultimate liquidation strategies employed by the managers of these portfolios.

The Company held one private equity security investment, acquired in 2022, with an aggregate value of \$1.2 million at September 30, 2022, valued utilizing the unit of account (Level 2) which includes; financial metrics for the company, specific operating key performance indicators, and market-related inputs. No income or expense has been recorded related - 35 -

to this investment as the investment is still in early stage funding and, therefore, the investment is carried at historical cost at September 30, 2022.

Interest rate derivatives: The fair value of the interest rate derivatives, characterized as either fair value or cash flow hedges, are calculated based on a discounted cash flow model. All future floating rate cash flows are projected and both floating rate and fixed rate cash flows are discounted to the valuation date. The benchmark interest rate curve utilized for projecting cash flows and applying appropriate discount rates is built by obtaining publicly available third party market quotes for various swap maturity terms.

Impaired loans: Impaired loans are those loans in which the Company has measured impairment based on the fair value of the loan's collateral or the discounted value of expected future cash flows. Fair value is generally determined based upon market value evaluations by third parties of the properties and/or estimates by management of working capital collateral or discounted cash flows based upon expected proceeds. These appraisals may include up to three approaches to value: the sales comparison approach, the income approach (for income-producing property), and the cost approach. Management modifies the appraised values, if needed, to take into account recent developments in the market or other factors, such as, changes in absorption rates or market conditions from the time of valuation and anticipated sales values considering management's plans for disposition. Such modifications to the appraised values could result in lower valuations of such collateral. Estimated costs to sell are based on current amounts of disposal costs for similar assets. These measurements are classified as Level 3 within the valuation hierarchy. Impaired loans is deemed to be less than the unpaid balance.

The following tables summarize assets measured at fair value on a recurring basis as of the indicated dates, segregated by the level of valuation inputs within the hierarchy utilized to measure fair value:

	September 30, 2022				
(In thousands)	 Level 1	Level	2	Level 3	Total Fair Value
Available-for-Sale Portfolio					
Debt investment securities:					
US Treasury, agencies and GSEs	\$ -	\$ 29,48	) \$	- 9	\$ 29,480
State and political subdivisions	-	42,72	5	-	42,725
Corporate	-	7,19	)	-	7,199
Asset backed securities	-	16,07	5	-	16,076
Residential mortgage-backed - US agency	-	16,77	2	-	16,772
Collateralized mortgage obligations - US agency	-	12,02	3	-	12,023
Collateralized mortgage obligations - Private label	-	62,21	l	-	62,211
Total		186,48	5		186,486
Equity investment securities:					
Common stock - financial services industry	206		-	-	206
Other Securities:					
Corporate measured at NAV	-		-	-	4,814
Total available-for-sale securities	\$ 206	\$ 186,48	5 <b>\$</b>	- 5	\$ 191,506
Marketable equity securities measured at NAV	\$ -	\$	- \$	- 5	\$ 1,203
Interest rate swap derivative fair value hedges	\$ -	\$ (10,28	3) \$	- 5	\$ (10,283)
Interest rate swap derivative cash flow hedges	\$ -	\$ 69	9 \$	- 5	\$ 699

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			Decemb	er 31, 2021		
						Total Fair
(In thousands)		Level 1	Level 2	Level 3		Value
Available-for-Sale Portfolio						
Debt investment securities:						
US Treasury, agencies and GSEs	\$	- \$	32,273	\$ -	\$	32,273
State and political subdivisions		-	39,199	-		39,199
Corporate		-	9,630	-		9,630
Asset backed securities		-	13,613	-		13,613
Residential mortgage-backed - US agency		-	22,164	-		22,164
Collateralized mortgage obligations - US agency		-	12,285	-		12,285
Collateralized mortgage obligations - Private label		-	56,731	-		56,731
Total		-	185,895	-		185,895
Equity investment securities:						
Common stock - financial services industry		206	-	-		206
Other Securities:						
Corporate measured at NAV		-	-	-		4,497
Total available-for-sale securities	\$	206 \$	185,895	\$ -	\$	190,598
Marketable equity securities measured at NAV	\$	- \$	-	\$ -	\$	677
			(1.100)		*	(1.450)
Interest rate swap derivative fair value hedge	Ş	- \$	(1,460)	\$ -	\$	(1,460)
Interest rate swap derivative cash flow hedges	\$	- \$	(387)	\$ -	\$	(387)

Pathfinder Bank had the following assets measured at fair value on a nonrecurring basis as of September 30, 2022 and December 31, 2021:

			September	30, 2022			
							Total Fair
(In thousands)		Level 1	Level 2		Level 3		Value
Impaired loans	\$	- \$	-	\$	2,716	\$	2,716
Foreclosed real estate	\$	- \$	-	\$	221	\$	221
			December	31, 2021			
							Total Fair
(In thousands)		Level 1	Level 2		Level 3		Value
Impaired loans	\$	- \$	-	\$	4,182	\$	4,182
Foreclosed real estate	\$	- \$	-	\$	-	\$	-
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The following table presents additional quantitative information about assets measured at fair value on a nonrecurring basis and for which Level 3 inputs were used to determine fair value at the indicated dates.

		Quantitative Information about Level 3 Fair Value Measurements	
	Valuation	Unobservable	Range
	Techniques	Input	(Weighted Avg.)
At September 30, 2022			
Impaired loans	Appraisal of collateral	Appraisal Adjustments	5% - 25% (19%)
	(Sales Approach)	Costs to Sell	7% - 14% (12%)
	Discounted Cash Flow		

		Quantitative Information about Level 3 Fair Value Measurements	
	Valuation	Unobservable	Range
	Techniques	Input	(Weighted Avg.)
At December 31, 2021			
Impaired loans	Appraisal of collateral	Appraisal Adjustments	5% - 30% (15%)
	(Sales Approach)	Costs to Sell	7% - 14% (10%)
	Discounted Cash Flow		

There have been no transfers of assets into or out of any fair value measurement level during the three or nine months ended September 30, 2022.

Required disclosures include fair value information of financial instruments, whether or not recognized in the consolidated statement of condition, for which it is practicable to estimate that value. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate settlement of the instrument.

The Company has various processes and controls in place to ensure that fair value is reasonably estimated. The Company performs due diligence procedures over third-party pricing service providers in order to support their use in the valuation process.

While the Company believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

Management uses its best judgment in estimating the fair value of the Company's financial instruments; however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates herein are not necessarily indicative of the amounts the Company could have realized in a sales transaction on the dates indicated. The estimated fair value amounts have been measured as of their respective period-ends, and have not been re-evaluated or updated for purposes of these financial instruments subsequent to those respective dates. As such, the estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported at each period-end.

Under FASB ASC Topic 820 for Fair Value Measurements and Disclosures, the financial assets and liabilities were valued at a price that represents the Company's exit price or the price at which these instruments would be sold or transferred.

The following information should not be interpreted as an estimate of the fair value of the entire Company since a fair value calculation is only provided for a limited portion of the Company's assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Company's disclosures and those of other companies may not be meaningful. The Company, in estimating its fair value disclosures for financial instruments, used the following methods and assumptions:

Cash and cash equivalents - The carrying amounts of these assets approximate their fair value and are classified as Level 1.

Federal Home Loan Bank stock - The carrying amount of these assets approximates their fair value and are classified as Level 2.

Net loans – For variable-rate loans that re-price frequently, fair value is based on carrying amounts. The fair value of other loans (for example, fixed-rate commercial real estate loans, mortgage loans, and commercial and industrial loans) is estimated using discounted cash flow analysis, based on interest rates currently being offered in the market for loans with similar terms to borrowers of similar credit quality. Loan value estimates include judgments based on expected prepayment rates. The measurement of the fair value of loans, including impaired loans, is classified within Level 3 of the fair value hierarchy.
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Accrued interest receivable and payable - The carrying amount of these assets approximates their fair value and are classified as Level 1.

Deposits – The fair values disclosed for demand deposits (e.g., interest-bearing and noninterest-bearing checking, passbook savings and certain types of money management accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts) and are classified within Level 1 of the fair value hierarchy. Fair values for fixed-rate certificates of deposits are estimated using a discounted cash flow calculation that applies interest rates currently being offered in the market on certificates of deposits to a schedule of aggregated expected monthly maturities on time deposits. Measurements of the fair value of time deposits are classified within Level 2 of the fair value hierarchy.

Borrowings – Fixed/variable term "bullet" structures are valued using a replacement cost of funds approach. These borrowings are discounted to the FHLBNY advance curve. Option structured borrowings' fair values are determined by the FHLB for borrowings that include a call or conversion option. If market pricing is not available from this source, current market indications from the FHLBNY are obtained and the borrowings are discounted to the FHLBNY advance curve less an appropriate spread to adjust for the option. These measurements are classified as Level 2 within the fair value hierarchy.

Subordinated debt - The Company secures quotes from its pricing service based on a discounted cash flow methodology or utilizes observations of recent highly-similar transactions which result in a Level 2 classification.

The carrying amounts and fair values of the Company's financial instruments as of the indicated dates are presented in the following table:

		September 30, 202	2	December 31, 202	1
	Fair Value	 Carrying	Estimated	 Carrying	Estimated
(In thousands)	Hierarchy	Amounts	Fair Values	Amounts	Fair Values
Financial assets:					
Cash and cash equivalents	1	\$ 44,454 \$	44,454	\$ 37,149 \$	37,149
Investment securities - available-for-sale	2	186,486	186,486	185,895	185,895
Investment securities - available-for-sale	NAV	4,814	4,814	4,497	4,497
Investment securities - marketable equity	NAV	1,203	1,203	677	677
Investment securities - held-to-maturity	2	195,930	184,007	160,923	162,805
Federal Home Loan Bank stock	2	3,715	3,715	4,189	4,189
Net loans	3	872,574	845,469	819,524	819,721
Accrued interest receivable	1	5,172	5,172	4,520	4,520
Interest rate swap derivative fair value hedges	2	10,283	10,283	1,460	1,460
Financial liabilities:					
Demand Deposits, Savings, NOW and MMDA	1	\$ 695,135 \$	695,135	\$ 694,089 \$	694,089
Time Deposits	2	485,448	457,094	361,257	360,680
Borrowings	2	65,621	62,245	77,098	76,957
Subordinated debt	2	29,689	26,769	29,563	30,627
Accrued interest payable	1	494	494	106	106
Interest rate swap derivative cash flow hedges	2	(699)	(699)	387	387

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#### Note 11: Interest Rate Derivatives

The Company is exposed to certain risks from both its business operations and changes in economic conditions. As part of managing interest rate risk, the Company enters into standardized interest rate derivative contracts (designated as hedging agreements) to modify the repricing characteristics of certain portions of the Company's portfolios of earning assets and interest-bearing liabilities. The Company designates interest rate hedging agreements utilized in the management of interest rate risk as either fair value hedges or cash flow hedges. Interest rate hedging agreements are entered into with counterparties that meet the Company's established credit standards and the agreements contain master netting, collateral and/or settlement provisions protecting the at-risk party. Based on adherence to the Company's credit standards and the presence of the netting, collateral or settlement provisions, the Company believes that the credit risk inherent in these contracts was not material at September 30, 2022. Interest rate hedging agreements at September 30, 2022 or December 31, 2021.

As a result of interest rate fluctuations, fixed-rate assets and liabilities will appreciate or depreciate in fair value. When effectively hedged, this appreciation or depreciation will generally be offset by changes in the fair value of derivative instruments that are linked to the hedged assets and liabilities. This strategy is referred to as a fair value hedge. In a fair value hedge, the fair value of the derivative (the interest rate hedging agreement) and changes in the fair value of the hedged item are recorded in the Company's consolidated balance sheet with the corresponding gain or loss recognized in current earnings. The difference between changes in the fair value of the interest rate hedging agreements and the hedged items represents hedge ineffectiveness and is recorded as an adjustment to the interest income or interest expense of the respective hedge item.

Cash flows related to floating rate assets and liabilities will fluctuate with changes in underlying rate indices. When effectively hedged, the increases or decreases in cash flows related to the floating-rate asset or liability will generally be offset by changes in cash flows of the derivative instruments designated as a hedge. This strategy is referred to as a cash flow hedge. In a cash flow hedge, the effective portion of the derivative's gain or loss is initially reported as a component of other comprehensive income and subsequently reclassified into earnings when the forecasted transaction affects earnings. The ineffective portion of the derivative's gain or loss on cash flow hedges is accounted for similar to that associated with fair value hedges.

Among the array of interest rate hedging contracts, potentially available to the Company, are interest rate swap and interest rate cap (or floor) contracts. The Company uses interest rate swaps, cap or floor contracts as part of its interest rate risk management strategy. Interest rate swaps involve the receipt of variable amounts from a counterparty in exchange for the Company making fixed payments over the life of the agreements without the exchange of the underlying notional amount. An interest rate cap is a type of interest rate derivative in which the buyer receives payments at the end of each contractual period in which the index interest rate exceeds the contractually agreed upon strike price rate. The purchaser of a cap contract will continue to benefit from any rise in interest rates above the strike price. Similarly, an interest rate floor is a derivative contract in which the buyer receives payments at the end of each period in which the interest rate is below the agreed strike price. The purchaser of a floor contract will continue to benefit from any rise in interest rates above the strike price.

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The Company records various hedges in the consolidated statements of condition at fair value. The Company's accounting treatment for these derivative instruments is based on the instruments hedge designation determined at the inception of each derivative instrument's contractual term. The following tables show the Company's outstanding fair value hedges at September 30, 2022 and December 31, 2021:

(In thousands)	A	ount of the Hedged ssets at iber 30, 2022	Hed Carrying	lative Amount of Fair Value ging Gains Included in the Amount of the Hedged Assets at September 30, 2022	Carry	ving Amount of the Hedged Assets at December 31, 2021	H Ca	nulative Amount of Fair Value edging Gains Included in The rrying Amount of the Hedged Assets at December 31, 2021
Line item on the balance sheet in which the hedge	ed item is included:							
Available-for-sale securities (1)	\$	68,601	\$	(8,707)	\$	61,808	\$	(1,308)
Loans receivable (2)	\$	36,692	\$	(1,576)	\$	41,651	\$	(152)

- (1) These amounts represent the amortized cost basis of specifically identified municipal securities designated as the underlying assets for the hedging relationship. The notional amount of the designated hedged item was \$68.6 million and \$61.8 million at September 30, 2022 and December 31, 2021, respectively. The fair value of the derivative resulted in a net asset position of \$8.7 million and \$1.3 million recorded by the Company in other assets at September 30, 2022 and December 31, 2021. The Company's participation in the fair value hedge had an immaterial effect on recorded interest income at September 30, 2022 and December 31, 2021.
- (2) These amounts include the amortized cost of a specific loan pool designated as the underlying asset for the hedging relationship in which the hedged item is the underlying asset's amortized cost (last layer) projected to be remaining at the end of the contractual term of the hedging instrument. The amount of the designated hedged item was \$36.7 million as of September 30, 2022 and December 31, 2021, respectively. At September 30, 2022, the fair value of the derivative resulted in a net asset position of \$1.6 million, recorded by the Company in other assets. The Company's participation in the fair value hedge had an immaterial effect on recorded interest income at September 30, 2022 and December 31, 2021.

The following table shows the pre-tax gains and losses of the Company's derivatives designated as cash flow hedges in OCI at September 30, 2022 and December 31, 2021:

(In thousands)	September 30, 2022	December 31, 2021
Fair market value adjustment interest rate swap	\$ 700	\$ (387)
Total gain/(loss) in comprehensive income	\$ 700	\$ (387)

The hedge effectiveness, recognized at September 30, 2022 and December 31, 2021 for cash flow hedges was not material to the Company's consolidated results of operations. A portion of, or the entire amount included in accumulated other comprehensive loss would be reclassified into current earnings should a portion of, or the entire hedge, no longer be considered effective. Management believes that the hedges will remain fully effective during the remaining term of the respective hedging contracts. The changes in the fair values of the interest rate hedging agreements primarily result from the effects of changing index interest rates and the reduction of the time each quarter between the measurements date and the contractual maturity date of the hedging instrument.

The Company manages its potential credit exposure on interest rate swap transactions by entering into bilateral credit support agreements with each contractual counterparty. These agreements require collateralization of credit exposures beyond specified minimum threshold amounts. At September 30, 2022 and December 31, 2021, the Company posted cash, held in an interest-bearing refundable escrow arrangement, in the amount of \$1.6 million in order to satisfy collateral requirements associated with its hedging contracts.

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# Note 12: Accumulated Other Comprehensive (Loss) Income

Changes in the components of accumulated other comprehensive (loss) income ("AOCI"), net of tax, for the periods indicated are summarized in the tables below.

		For th	e thre	e months ended Septem	ber 30	), 2022	
		Unrealized Loss on		Unrealized Gain on Derivatives		Unrealized Gain on Securities	
	Retirement	Available-for-		and Hedging		Transferred to	
(In thousands)	Plans	Sale Securities		Activities		Held-to-Maturity	Total
Beginning balance	\$ (1,411)	\$ (8,421)	\$	431	\$	2	\$ (9,399)
Other comprehensive (loss) income before reclassifications	-	(3,389)		86		-	(3,303)
Amounts reclassified from AOCI	1	136		-		-	137
Ending balance	\$ (1,410)	\$ (11,674)	\$	517	\$	2	\$ (12,565)

		For the	three 1	months ended Septembe	r 30, 1	2021	
				Unrealized			
		Unrealized Gain on		Loss on Derivatives		Unrealized Loss on Securities	
	Retirement	Available-for-		and Hedging		Transferred to	
(In thousands)	Plans	Sale Securities		Activities		Held-to-Maturity	Total
Beginning balance	\$ (2,055)	\$ 1,549	\$	(724)	\$	(5)	\$ (1,235)
Other comprehensive (loss) income before reclassifications	-	(359)		194		3	(162)
Amounts reclassified from AOCI	19	(13)		-		-	6
Ending balance	\$ (2,036)	\$ 1,177	\$	(530)	\$	(2)	\$ (1,391)

			For th	e nine	months ended September	30, 20	022	
					Unrealized Gain on		U 15 10 5	
			Unrealized Loss on		Derivatives		Unrealized Gain on Securities	
		Retirement	Available-for-		and Hedging		Transferred to	
(In thousands)		Plans	Sale Securities		Activities		Held-to-Maturity	Total
Beginning balance	\$	(1,412)	\$ 428	\$	(286)	\$	2	\$ (1,268)
Other comprehensive (loss) income before reclassifications		-	(12,220)		803		-	(11,417)
Amounts reclassified from AOCI		2	118		-		-	120
Ending balance	s	(1.410)	\$ (11.674)	\$	517	\$	2	\$ (12 565)

		For the	nine m	onths ended September	30, 20	021	
				Unrealized			
		Unrealized Gain		Loss on		Unrealized Loss	
		on		Derivatives		on Securities	
	Retirement	Available-for-		and Hedging		Transferred to	
(In thousands)	Plans	Sale Securities		Activities		Held-to-Maturity	Total
Beginning balance	\$ (2,093)	\$ 837	\$	(966)	\$	(14)	\$ (2,236)
Other comprehensive income before reclassifications	-	353		436		12	801
Amounts reclassified from AOCI	57	(13)		-		-	44
Ending balance	\$ (2,036)	\$ 1,177	\$	(530)	\$	(2)	\$ (1,391)

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The following table presents the amounts reclassified out of each component of AOCI for the indicated period:

			Amount Re from AC (Unaud	OCI (1)	ed		Amount Recla from AOC (Unaudite	I <sup>(1)</sup>
(In thousands)			For the three m	onths (	ended		For the nine mon	ths ended
Details about AOCI (1) components	Affected Line Item in the Statement of Income		September 30, 2022		September 30, 2021	September 30, 2022		September 30, 2021
Retirement plan items								
Retirement plan net losses recognized in plan expenses (2)	Salaries and employee benefits	\$	(1)	s	(26)	\$	(2) \$	(79)
Tax effect	Provision for income taxes		-		7		1	22
	Net (losses) income	\$	(1)	\$	(19)	\$	(1) \$	(57)
Available-for-sale securities								
Realized (loss) gain on sale of securities Tax effect	Net gains on sales and redemptions of investment securities Provision for income taxes	s	(186) 50	s	18	\$	(160) \$ 43	18 (5)
lax circu	Net (losses) income	\$	(136)	\$	(5)	\$	(117) \$	13

Amounts in parentheses indicates debits in net income. These items are included in net periodic pension cost. See Note 5 for additional information. (1) (2)

#### Note 13: Noninterest Income

The Company has included the following table regarding the Company's noninterest income for the periods presented.

		For the three	month	is ended	For the nine	months a	ended
(In thousands)	-	September 30, 2022		September 30, 2021	 September 30, 2022		September 30, 2021
Service fees		-					
Insufficient funds fees	\$	154	\$	245	\$ 406	\$	643
Deposit related fees		120		102	332		296
ATM fees		60		46	138		143
Total service fees		334		393	876		1,082
Fee Income							
Insurance commissions		258		211	840		722
Investment services revenue		140		68	365		313
ATM fees surcharge		66		62	172		172
Banking house rents collected		70		61	172		187
Total fee income		534		402	1,549		1,394
Card income							
Debit card interchange fees		180		236	639		698
Merchant card fees		21		23	54		54
Total card income		201		259	693		752
Mortgage fee income and realized gain on sale of loans and foreclosed real estate							
Loan servicing fees		74		54	260		155
Net gains on sales of loans and foreclosed real estate		47		67	122		226
Total mortgage fee income and realized gain on sale of loans and foreclosed real estate		121		121	382		381
Total		1,190		1,175	3,500		3,609
Earnings and gain on bank owned life insurance		156		164	441		418
Net (losses) gains on sale and redemption of investment							
securities		(198)		5	(168)		56
Gains on marketable equity securities		-		89	39		372
Net gains on sale of premises and equipment		-		-	-		201
Other miscellaneous income		13		113	248		169
Total noninterest income	\$	1,161	\$	1,546	\$ 4,060	\$	4,825

The following is a discussion of key revenues within the scope of ASC 606 guidance:

Service fees – Revenue is earned through insufficient funds fees, customer initiated activities or passage of time for deposit related fees, and ATM service fees. Transaction-based fees are recognized at the time the transaction is executed which is the same time the Company's performance obligation is satisfied. Account maintenance fees are earned over the course of the month as the monthly

*The income* – Revenue is earned through commissions on insurance and securities sales, ATM surcharge fees, and banking house rents collected. The Company earns investment advisory fee income by providing investment management services to customers under investment management contracts. As the direction of investment management accounts is provided over time, the performance obligation to investment management customers is satisfied over time, and therefore, revenue is recognized over time.

Card income – Card income consists of interchange fees from consumer debit card networks and other related services. Interchange rates are set by the card networks. Interchange fees are based on purchase volumes and other factors and are recognized as transactions occur.

Mortgage fee income and realized gain on sale of loans and foreclosed real estate - Revenue from mortgage fee income and realized gain on sale of loans and foreclosed real estate is earned through the origination of residential

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and commercial mortgage loans, sales of one-to-four family residential mortgage loans, sales of government guarantees portions of Small Business Administration loans ("SBA loans"), and sales of foreclosed real estate, and is earned as the transaction occurs.

## Note 14: Leases

The Company has operating and finance leases for certain banking offices and land under noncancelable agreements. Our leases have remaining lease terms that vary from less than two years up to 27 years, some of which include options to extend the leases for various renewal periods. All options to renew are included in the current lease term when we believe it is reasonably certain that the renewal options will be exercised.

The components of lease expense are as follows:

		For the three	months	ended	For the nine	ended	
(In thousands)	_	September 30, 2022		September 30, 2021	 September 30, 2022		September 30, 2021
Operating lease cost	\$	57	\$	57	\$ 170	\$	170
Finance lease cost		21		20	62		61

Supplemental cash flow information related to leases was as follows:

	For the three	months	ended		For the nine	ended	
(In thousands)	 September 30, 2022		September 30, 2021	_	September 30, 2022	September 30, 2021	
Cash paid for amount included in the measurement of lease liabilities:							
Operating cash flows from operating leases	\$ 53	\$	52	\$	158	\$	155
Operating cash flows from finance leases	21		20		62		61
Financing cash flows from finance leases	19		18		55		54



Supplemental balance sheet information related to leases was as follows:

(In thousands, except lease term and discount rate)	September 30, 2022	December 31, 2021
Operating Leases:		
Operating lease right-of-use assets	\$ 2,033	\$ 2,136
Operating lease liabilities	\$ 2,348	\$ 2,440
Finance Leases:		
Finance Lease Liability	\$ 603	\$ 596
Weighted Average Remaining Lease Term:		
Operating Leases	17.89 years	18.29 years
Finance Leases	26.67 years	27.42 years
Weighted Average Discount Rate:		
Operating Leases	3.74%	3.73 %
Finance Leases	13.75%	13.75%

## Maturities of lease liabilities are as follows:

Twelve Months Ending September 30,	
(In thousands)	
2023	\$
2024	
2025	
2026	
2027	
Thereafter	
Total minimum lease payments	\$

The Company owns certain properties that it leases to unaffiliated third parties at market rates. Lease rental income was \$70,000 and \$61,000 for the three months ended September 30, 2022 and 2021 respectively. Lease rental income was \$172,000 and \$187,000 for the nine months ended September 30, 2022 and 2021, respectively. All lease agreements, in which the Company is the lessor, are accounted for as operating leases.

## Note 15: COVID-19

The World Health Organization (the "WHO") declared COVID-19 a global pandemic on March 11, 2020. In the United States, by the end of March 2020, the rapid spread of the COVID-19 virus invoked various Federal and New York State authorities to make emergency declarations and issue executive orders to limit the spread of the disease. The Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"), signed into law on March 27, 2020, provided financial assistance in various forms to both businesses and consumers, including the establishment and funding of the Paycheck Protection Program ("PPP"). In addition, the CARES Act also created many directives affecting the operations of financial service providers, such as the Company, including a forbearance program for federally-backed mortgage loans and protections for borrowers from negative credit reporting due to loan accommodations related to the national emergency. There were no remaining pandemic-related borrower forbearances of any type remaining in effect at September 30, 2022, the Company's operations and business activities, including is relationships with its customers, most particularly loan customers, were being conducted in a manner that was substantially identical to the way in which the Company conducted its activities and relationships prior to the COVID-19 pandemic.

### Note 16: Related Party Transactions:

In the ordinary course of business, the Company has granted loans to certain directors, executive officers and their affiliates (collectively referred to as "related parties"). None of the related party loans were classified as nonaccrual, past due, restructured, or potential problem loans at September 30, 2022 or December 31, 2021.

The following represents the activity associated with loans to related parties during the nine months ended September 30, 2022 and the year ended December 31, 2021:

	Septemb	er 30,	December 31,
(In thousands)		2022	2021
Balance at the beginning of the year	\$ 2	2,427 \$	22,445
Originations and related party additions	1	0,716	8,007
Principal payments and related party removals		4,311)	(8,025)
Balance at the end of the period	\$ 2	8,832 \$	22,427

## Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations (Unaudited)

#### General

The Company is a Maryland corporation headquartered in Oswego, New York. The Company is 100% owned by public shareholders. The primary business of the Company is its investment in Pathfinder Bank (the "Bank"), a New York State chartered commercial bank, which is 100% owned by the Company. The Bank has two wholly owned operating subsidiaries, Pathfinder Risk Management Company, Inc. ("PRMC") and Whispering Oaks Development Corp. All significant inter-company accounts and activity have been eliminated in consolidation. Although the Company owns, through its subsidiary PRMC, 51% of the membership interest in FitzGibbons Agency, LLC ("Fitzgibbons" or "Agency"), the Company is required to consolidate 100% of FitzGibbons within the consolidated financial statements. The 49% of which the Company does not own, is accounted for separately as a noncontrolling interest within the consolidated financial statements. At September 30, 2022, the Company and subsidiaries had total consolidate assets of \$1.29 billion and shareholders' equity of \$107.3 million, plus noncontrolling interest of \$494,000, which represents the 49% of FitzGibbons not owned by the Company.

The following discussion reviews the Company's financial condition at September 30, 2022 and the results of operations for the three and nine month periods ended September 30, 2022 and 2021. Operating results for the three and nine months ended September 30, 2022 are not necessarily indicative of the results that may be expected for the year ending December 31, 2022 or any other period.

The following material under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" is written with the presumption that the users of the interim financial statements have read, or have access to, the Company's latest audited financial statements and notes thereto, together with Management's Discussion and Analysis of Financial Condition and Results of Operations included in the 2021 Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 25, 2022 ("the consolidated annual financial statements") as of December 31, 2021 and 2020 and for the two years then ended. Therefore, only material changes in financial condition and results of operations are discussed in the remainder of Item 2.

#### Statement Regarding Forward-Looking Statements

Certain statements contained herein are "forward looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements are generally identified by use of the words "believe," "expect," "intend," "anticipate," "restimate," "project" or similar expressions, or future or conditional verbs, such as "will," "would," "should," "could," or "may." These forward-looking statements are based on current beliefs and expectations of the Company's and the Bank's management and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond the Company's and the Bank's control. In addition, these forward-looking statements are subject to change. Actual results may differ materially from those set forth in the forward-looking statements as a result of numerous factors. Factors that could cause such differences to exist include, but are not limited to: risks related to the real estate and economic environment, particularly in the market areas in which the Company and the Bank operate; fiscal and monetary policies of the U.S. Government; inflation; changes in government regulations affecting financial institutions, including regulatory compliance costs and capital requirements; fluctuations in the adequacy of the allowance for loan losses; decreases in deposit levels necessitating increased borrowing to fund loans

and investments; the effects of the COVID-19 pandemic; operational risks including, but not limited to, cybersecurity, fraud and natural disasters; the risk that the Company may not be successful in the implementation of its business strategy; changes in prevailing interest rates; credit risk management; asset-liability management; and other risks described in the Company's filings with the Securities and Exchange Commission, which are available at the SEC's website, www.sec.gov.

The Company and the Bank caution prospective investors not to place undue reliance on any such forward-looking statements, which speak only as of the date made. The Company disclaims any obligation to revise or update any forward-looking statements contained in this quarterly report on Form 10-Q to reflect future events or developments.

#### **COVID-19 Response and the Paycheck Protection Program**

The World Health Organization (the "WHO") declared COVID-19 a global pandemic on March 11, 2020. In the United States, by the end of March 2020, the rapid spread of the COVID-19 virus invoked various Federal and New York State authorities to make emergency declarations and issue executive orders to limit the spread of the disease. The Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"), signed into law on March 27, 2020, provided financial assistance in various forms to both businesses and consumers, including the establishment and funding of the Paycheck Protection Program ("PPP"). In addition, the CARES Act also created many directives affecting the operations of financial service providers, such as the Company, including a forbearance program for federally-backed mortgage loans and protections for borrowers from negative credit reporting due to loan accommodations related to the national emergency. There were no remaining pandemic-related borrower forbearances of any type remaining in effect at September 30, 2022, the Company's operations and business activities, including its relationships with its customers, most particularly loan customers, were being conducted its activities and relationships prior to the COVID-19 pandemic.

## Paycheck Protection Program

The Bank participated in all rounds of the PPP funded by the U.S. Treasury Department and administered by the U.S. SBA pursuant to the CARES Act and subsequent legislation. PPP loans have an interest rate of 1.0% and a two-year or five-year loan term to maturity. The SBA guarantees 100% of the PPP loans made to eligible borrowers. The entire principal amount of the borrower's PPP loan, including any accrued interest, is eligible to be reduced by the loan forgiveness amount under the PPP so long as employee and compensation levels of the business are maintained and the loan proceeds are used for qualifying expenses. The PPP ended in May 2021. Information related to the Company's PPP loans are included in the following tables:

Unaudited		For the three	e months ended				
(In thousands, except number of loans)	· · · · · · · · · · · · · · · · · · ·	September 30, 2022	September 30, 2021		September 30, 2022		September 30, 2021
Number of PPP loans originated in the period		-	-		-		478
Funded balance of PPP loans originated in the period	\$	-	\$ -	\$	-	\$	36,369
Number of PPP loans forgiven in the period		54	287		243		636
Balance of PPP loans forgiven in the period	\$	4,184	\$ 26,621	\$	12,601	\$	68,726
Deferred PPP fee income recognized in the period	\$	144	\$ 595	\$	691	\$	1,742
(In thousands)			September 30, 202	2		Septemb	ber 30, 2021

Unearned PPP deferred fee income at end of period	\$ 28	\$ 1,124
(In thousands, except number of loans)	Number	Balance
Total PPP loans originated since inception	1,177	\$ 111,721
Total PPP loans forgiven since inception	1,164	\$ 111,028
Total PPP loans remaining at September 30, 2022	13	\$ 693



#### **Application of Critical Accounting Estimates**

The Company's consolidated quarterly financial statements are prepared in accordance with accounting principles generally accepted in the United States and follow practices within the banking industry. Application of these principles requires management to make estimates, assumptions, and judgments that affect the amounts reported in the consolidated quarterly financial statements and accompanying notes. These estimates, assumptions, and judgments are based on information available as of the date of the financial statements; accordingly, as this information changes, the financial statements could reflect different estimates, assumptions, and judgments. Certain accounting policies inherently have a greater reliance on the use of estimates, assumptions, and judgments and, as such, have a greater possibility of producing results that could be materially different than originally reported. Estimates, assumptions, and judgments are required to be recorded at fair value or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and information used to record valuation adjustments for certain assets and liabilities are based on quoted market prices or are provided by unaffiliated third-party sources, when available. When third party information is not available, valuation adjustments are estimated in good faith by management.

The most significant accounting policies followed by the Company are presented in Note 1 to the annual audited consolidated financial statements. These policies, along with the disclosures presented in the other financial statement notes and in this discussion, provide information on how significant assets and liabilities are valued in the consolidated quarterly financial statements and how those values are determined. Based on the valuation techniques used and the sensitivity of financial statement amounts to the methods, assumptions, and estimates underlying those amounts, management has identified the allowance for loan losses, deferred income taxes, pension obligations, the evaluation of investment securities for other than temporary impairment, the estimation of fair values for accounting and disclosure purposes, and the evaluation of goodwill for impairment to be the accounting areas that require the most subjective and complex judgments. These areas could be the most subject to revision as new information becomes available.

The allowance for loan losses represents management's estimate of probable loan losses inherent in the loan portfolio. Determining the amount of the allowance for loan losses is considered a critical accounting estimate because it requires significant judgment on the use of estimates related to the amount and timing of expected future cash flows on impaired loans, estimated losses on pools of homogeneous loans based on historical loss experience, and consideration of current economic trends and conditions, all of which may be susceptible to significant change.

Our Allowance for Loan and Lease Losses policy establishes criteria for selecting loans to be measured for impairment based on the following:

Residential and Consumer Loans:

- All loans rated substandard or worse, on nonaccrual status, and above our total related credit ("TRC") threshold balance of \$300,000.
- All Troubled Debt Restructured Loans.

Commercial Lines and Loans, Commercial Real Estate, and Tax-exempt loans:

- All loans rated substandard or worse, on nonaccrual status, and above our TRC threshold balance of \$100,000.
- All Troubled Debt Restructured Loans.

Impairment is measured by determining the present value of expected future cash flows or, for collateral-dependent loans, the fair value of the collateral adjusted for market conditions and selling expenses as compared to the loan carrying value. For all other loans and leases, the Company uses the general allocation methodology that establishes an allowance to estimate the probable incurred loss for each risk-rating category.

Deferred income tax assets and liabilities are determined using the liability method. Under this method, the net deferred tax asset or liability is recognized for the future tax consequences. This is attributable to the differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases as well as net operating

and capital loss carry-forwards. Deferred tax assets and liabilities are measured using enacted tax rates applied to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income tax expense in the period that includes the enactment date. If current available evidence about the future raises doubt about the likelihood of a deferred tax asset being realized, a valuation allowance is established. The judgment about the level of future taxable income, including that which is considered capital, is inherently subjective and is reviewed on a continual basis as regulatory and business factors change.

The Company's effective tax rate typically differs from the 21% federal statutory tax rate due primarily to New York State income taxes, partially offset by tax-exempt income from specific types of investment securities and loans, bank owned life insurance, and to a much lesser degree, the utilization of low income housing tax credits. Other variances from the federal statutory federal tax rate are due to the effects of transitional adjustments related to state income taxes. In addition, the tax effects of certain incentive stock option activity may reduce the Company's effective tax rate on a sporadic basis.

We maintain a noncontributory defined benefit pension plan covering most employees. The plan provides defined benefits based on years of service and final average salary. On May 14, 2012, we informed our employees of our decision to freeze participation and benefit accruals under the plan, primarily to reduce some of the volatility in earnings that can accompany the maintenance of a defined benefit plan. Pension and post-retirement benefit plan liabilities and expenses are based upon actuarial assumptions of future events; including fair value of plan assets, interest rates, and the length of time the Company will have to provide those benefits. The assumptions used by management are discussed in Note 14 to the consolidated annual financial statements.

The Company carries all of its available-for-sale investments at fair value with any unrealized gains or losses reported, net of tax, as an adjustment to shareholders' equity and included in accumulated other comprehensive income (loss), except for the credit-related portion of debt securities' impairment losses and other-than-temporary impairment ("OTTI") of equity securities which are charged to earnings. The Company's ability to fully realize the value of its investments in various securities, including corporate debt securities, is dependent on the underlying creditworthiness of the issuing organization. In evaluating the debt securities (both available-for-sale and held-to-maturity) portfolio for other-than-temporary impairment losses, management considers (1) if we intend to sell the security (2) if it is "more likely than not" we will be required to sell the security before recovery of its amortized cost basis; or (3) if the present value of expected cash flows is insufficient to recover the entire amortized cost basis. When the fair value of a held-to-maturity or available-for-sale security is less than its amortized cost basis, an assessment is made as to whether OTTI is present. The Company considers numerous factors when determining whether a potential OTTI exists and the period over which the debt security is expected to recover. The principal factors considered are (1) the length of time and the extent to which the fair value has been less than the amortized cost basis, (2) the financial condition of the issue of the security to make scheduled interest or principal payments, (4) any changes to the rating of the security by a nationally recognized statistical rating organization ("NRSRO"), and (5) the presence of credit enhancements, if any, including the guarantee of the federal government or any of its agencies.

The estimation of fair value is significant to several of our assets; including available-for-sale and marketable equity investment securities, intangible assets, foreclosed real estate, and the value of loan collateral when valuing loans. These are all recorded at either fair value, or the lower of cost or fair value. Fair values are determined based on third party sources, when available. Furthermore, accounting principles generally accepted in the United States require disclosure of the fair value of financial instruments as a part of the notes to the annual audited consolidated financial statements. Fair values on our available-for-sale securities may be influenced by a number of factors including market interest rates, prepayment speeds, discount rates, and the shape of yield curves.

Fair values for securities available-for-sale are obtained from unaffiliated third party pricing services. Where available, fair values are based on quoted prices on a nationally recognized securities exchange. If quoted prices are not available, fair values are measured using quoted market prices for similar benchmark securities. Management made no adjustments to the fair value quotes that were provided by the pricing sources. Fair values for marketable equity securities are based on quoted prices on a nationally recognized securities exchange for similar benchmark securities. The fair values of foreclosed real estate and the underlying collateral value of impaired loans are typically determined based on evaluations by third parties, less estimated costs to sell. When necessary, appraisals are updated to reflect changes in market conditions.

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Management performs an annual evaluation of our goodwill for possible impairment at each of our reporting units. Based on the results of the December 31, 2021 evaluation, management has determined that the carrying value of goodwill was not impaired as of that date. Management will continuously evaluate all relevant economic and operational factors potentially affecting the Bank or the fair value of its assets, including goodwill. Should the current pandemic, or the future economic consequences thereof, require a significant and sustained change in the operations of the Bank, re-evaluations of the Bank's goodwill valuation will be conducted on a more frequent basis.

### Recent Events

On September 23, 2022, the Company announced that its Board of Directors declared a cash dividend of \$0.09 per share on the Company's voting common and non-voting common stock, and a cash dividend of \$0.09 per notional share for the issued warrant relating to the fiscal quarter ended September 30, 2022. The dividends are payable to all shareholders of record on October 14, 2022 and were paid on November 10, 2022

### **Overview and Results of Operations**

The following represents the significant highlights of the Company's operating results between the third quarter of 2022 and the third quarter of 2021.

- Net income attributable to Pathfinder Bancorp, Inc. decreased \$185,000 or 5.50% to \$3.2 million.
- Basic and diluted earnings per voting common share were both \$0.52 per share and decreased \$0.04 per share from \$0.56 per share. .
- Return on average assets decreased 14 basis points to 0.93% as the increase in average asset balance outpaced the increase in income. • Net interest income, after provision for loan losses, increased \$383,000, or 4.0% to \$10.1 million. Excluding the provision, net interest income increased \$989,000, or 10.1%, to \$10.8 million. The increase in net interest income, before provision for loan losses, was primarily due to the increase in the average balance of interest-earning assets of \$114.2 million, coupled with an increase in the average yield earned on these assets of 10 basis points. These increases in interest income were partially offset by a 21 basis points increase in the average rates paid on interest-bearing liabilities
- The increase in the provision for loan losses of \$606,000 was primarily due to management's decision to downgrade certain loans within a single large credit relationship.
- The net interest margin for the third quarter of 2022 was 3.32%, a one basis point increase compared to 3.31% for the same quarter in 2021.
- . The effective income tax rate decreased 1.1% to 19.6% for the three months ended September 30, 2022 as compared to 22.1% for the same three month period in 2021. The decrease in the tax rate in the third quarter of 2022, as compared to the same quarter in 2021, was primarily related to an increase in tax exempt income derived from increased average balances invested in securities issued by state and political subdivisions.

The following represents significant highlights of the Company's operating results between the first nine months of 2022 and the first nine months of 2021.

- Net income attributable to Pathfinder Bancorp, Inc. increased \$874,000, or 10.2%, to \$9.4 million.
- Basic and diluted earnings per voting common share were both \$1.55 per share and increased \$0.12 per share. Return on average assets increased four basis points to 0.94% as the increase in net income outpaced the increase in average assets.
- . Net interest income, after provision for loan losses, increased by \$2.8 million, or 10.8%, to \$29.4 million. This increase in net interest income after provision for loan losses was primarily due to a \$1.1 million decrease in the provision for loan losses, combined with an increase of \$70.1 million in the average balances of interest-earning assets and a seven basis points decrease in the average rates paid on interest-bearing liabilities.
- Net interest margin decreased by one basis point to 3.18%, primarily as the result of a 7 basis points decline in the average cost for interest-bearing liabilities, offset by an 8 basis points decrease in the average yield for interest-earning assets. - 51 -

The effective income tax rate decreased 2.6% to 19.4% for the nine months ended September 30, 2022 as compared to 22.0% for the same nine month period in 2021. The decrease in the tax rate in the first nine months of 2022 was primarily related to an increase in interest on tax exempt securities along with decreases in New York State taxes.

The following reflects the significant changes in financial condition between December 31, 2021 and September 30, 2022. In addition, the following reflects significant changes in asset quality metrics between September 30, 2022 and September 30, 2021.

- Total assets increased \$111.8 million, or 8.7% to \$1.40 billion at September 30, 2022, as compared to December 31, 2021, primarily driven by higher investment securities balances and loan balances.
- Asset quality metrics, as measured by net loan charge-offs, remained stable, in comparison to recent reporting periods. The annualized net loan charge-offs to average loans ratio was 0.03% for the third quarter of 2022, compared to 0.12% for the third quarter of 2021, and 0.12% for the fourth quarter of 2021.
- Nonperforming loans to total loans increased nine basis points to 1.20% at September 30, 2022, compared to 1.11% at September 30, 2021. Nonperforming loans to total loans increased 20 basis points to 1.20% at September 30, 2022 compared to 1.00% at December 31, 2021. Correspondingly, the ratio of the allowance for loan losses to nonperforming loans was 128.3% at September 30, 2022, as compared to 160.1% at September 30, 2021, and 156.0% at December 31, 2021.

The Company had net income of \$3.2 million for the three months ended September 30, 2022 compared to net income of \$3.4 million for the three months ended September 30, 2021. The \$213,000 decrease in net income was due primarily to a \$762,000 increase in total interest expense, a \$606,000 increase in provision for loan losses expense, a \$444,000 increase in total noninterest expenses and a \$385,000 decrease in total noninterest income. These were partially offset by a \$1.8 million increase in total interest and dividend income and a \$233,000 decrease in provision for income taxes.

Net interest income before the provision for loan losses increased \$989,000, or 10.1%, to \$10.8 million for the three months ended September 30, 2022 as compared to \$9.8 million for the same three month period in 2021. The increase was primarily the result of increases in the average yields of both taxable and tax-exempt investment securities portfolios, combined with increases in the average balances of the loan portfolio of \$57.6 million and \$74.3 million in the investment portfolios. These increases resulted in a 20 basis points increase to 4.13% in total interest-earning asset yields for the three months ended September 30, 2022 as compared to 3.93% for the same three months period of the previous year. The increase in the average yields received on interest-earning assets in the third quarter of 2022, as compared to the same quarter in 2021, reflects generally increased rates of interest for newly funded loans and investments securities, as compared to the average yields within these portfolios, as well as increases in coupon rates for certain adjustable-rate loans and securities in the rising interest environment that has occurred in 2022. These increases in the average yield on loans during 2022, were partially offset by reduced fee recognition related to PPP loans. These increases in net interest income were partially offset by a 21 basis points increase in the average cost of total interest-bearing liabilities in the third quarter of 2022, as compared to the same quarter in 2021, combined with a \$105.3 million increase in the average balance of total interest-bearing liabilities. The increase in the average rates paid on interest-earning liabilities in the third quarter of 2022, as compared to the same quarter in 2021, combined with a \$105.3 million increase in the average balance of total interest-bearing liabilities. The increase in the average rates paid on interest-earning liabilities in the third quarter of 2022, as compared to the same quarter in 2021, combined with a \$105.3 million increase in t

The \$385,000, or 24.9%, decrease in noninterest income in the quarter ended September 30, 2022, as compared to the same quarterly period in 2021, was primarily the result of a decrease of \$203,000 in net gains on sales of investment securities, an \$89,000 decrease in gains on marketable equity securities, a \$59,000 decrease in service charges on deposits accounts, a \$56,000 decrease in debit card interchange fees and a \$45,000 decrease in insurance agency revenue. All other noninterest income categories netted to an \$8,000 decrease in the three months ended September 30, 2022, as compared to the same period in the prior year. These decreases were partially offset by a \$75,000 increase in other charges, commissions and fees.

Total noninterest expense for the third quarter of 2022 was \$7.3 million, an increase of \$444,000, or 6.5%, compared to \$6.8 million for the same three month period in 2021. The increase was primarily a result of higher salaries and employee benefits expense of \$572,000, or 15.8%. Other expenses and building and occupancy expenses increased \$174,000 and \$111,000, respectively. Partially offsetting these increases was a \$201,000, or 29.3%, reduction in data processing expenses, primarily the result of a reduction in ATM processing fees related to third-party vendor refunds obtained through contract

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renegotiation activities. All other noninterest expense categories netted to a \$212,000 decrease in the three months ended September 30, 2022, as compared to the same quarter in 2021.

Management extensively reviews recent trends in changes in the size and composition of the loan portfolio, historical loss experience, qualitative factors, and specific reserve needs on loans individually evaluated for impairment, in its determination of the adequacy of the allowance for loan losses. For the three months ended September 30, 2022, we recorded \$710,000 in provision for loan losses as compared to \$104,000 in the same prior year three month period. The primary driver of the increased provision expense in the third quarter of 2022, as compared to the same quarter in 2021, was management's decision to downgrade certain commercial real estate loans and commercial loans within a single borrower relationship totaling \$7.2 million in related credits. This relationship is under active resolution management by the Company. Additionally, the provision in the quarter ended September 30, 2022 is reflective of (1) the qualitative factors used in determining the adequacy of the allowance for loan losses, (2) the increase in the size of the loan portfolio, and (3) changes in the levels of delinquent and nonaccrual loans. The third quarter provision for loan losses reflects an addition to reserves considering loan growth and asset quality metrics. The credit-sensitive portfolios continue to be carefully monitored, and the Bank will consistently apply its loan classification and reserve building methodologies to the analysis of these portfolios.

In comparing the year-over-year third quarter periods, the Company's return on average assets decreased 14 basis points to 0.93% due to the combined effects of the decrease in net income (the numerator in the ratio), offset by the increase in average assets (the denominator in the ratio). Average assets increased due to increases in average investment securities and average loans of \$74.3 million and \$57.6 million, respectively, in the third quarter of 2022 as compared to the same quarter of 2021. Average interest-bearing deposits increased \$105.8 million in the third quarter of 2022, as compared with the same quarter in 2021. The increase in deposits was primarily due to municipal deposit inflows and outflows due to seasonal timing of tax collections, an increase in brokered deposits and continued growth in business banking relationships. Average MMDA accounts increased \$3.5 million as compared with the same quarter in 2021.

The Company had net income of \$9.5 million for the nine months ended September 30, 2022 compared to net income of \$8.6 million for the nine months ended September 30, 2021. The \$854,000 increase in net income was due primarily to a \$1.4 million increase in interest and dividend income, a \$1.2 million decrease in the provision for loan losses, a \$227,000 decrease in interest expense and a \$132,000 decrease in provision for income taxes. Partially offsetting the increase in net income was a \$1.4 million increase in noninterest expense and a \$765,000 decrease in noninterest income.

Net interest income before the provision for loan losses increased \$1.7 million to \$30.2 million for the nine months ended September 30, 2022, as compared to \$28.6 million for the same nine month period in 2021. Interest expense decreased \$227,000 to \$5.8 million for the nine months ended September 30, 2022 as compared to the prior year period. The average interest rate paid on interest-bearing liabilities decreased by seven basis points for the nine months ended September 30, 2022 as compared to the prior year period; however, average interest-bearing liabilities increased by \$55.6 million, or 5.8%. Average loans for the first nine months ended September 30, 2022 as compared to the prior year period; however, average interest yield earned on average loans decreased by \$85.6 million, or 5.8%. Average loans for the first nine months ended September 30, 2022 as compared to the prior year period due to the loss of PPP income. Income from investment securities increased \$1.9 million, or 22.0% to \$8.5 million for the nine months ended September 30, 2022.

Noninterest income decreased \$765,000 for the nine months ended September 30, 2022, when compared to the same nine month period in 2021. Net gains on sales and redemptions of investment securities decreased \$224,000 when compared to the same period in 2021. Net gains on marketable equity securities decreased \$333,000 and there were no gains on sale of premises and equipment when compared to the \$201,000 gain in the same period in 2021. Service charges on deposit accounts, gains on sales of foreclosed real estate and debit card interchange fees also decreased \$206,000, \$104,000, and \$59,000, respectively, when compared to the same period in 2021. The \$206,000 decrease in service charges on deposit accounts in the nine months ended September 30, 2022, as compared to the same nine month period in 2021, was primarily due to reductions in the Bank's service fee schedules, enacted in January 2022, based on the competitive environment within our marketplace. Other charges, commission and fees, loan servicing fees, insurance agency revenue, and earnings on bank owned life insurance increased \$20,000, \$105,000, \$22,000 and \$23,000, respectively. The net increase in these categories -53-

of noninterest income during the nine months ended September 30, 2022, were largely due to growth in the Bank's investment services and insurance businesses, the net income effect of which was partially offset by increased operating expenses, and increased loan prepayment fees collected.

Total noninterest expense for the first nine month period of 2022 was \$21.7 million, an increase of \$1.4 million, or 6.7%, compared with \$20.3 million for the prior year period. The increase was primarily a result of higher salaries and employee benefits expense of \$1.6 million, or 14.9%, and was primarily comprised of a \$664,000, or 8.7%, increase in salaries, a \$380,000 reduction in the deferral of employee related expenses, a \$173,000 increase in employee benefits and a \$349,000 net increase in all other salaries and employee benefit expenses. The \$443,000 increase in salaries was primarily due to increases in individual salaries, enacted early in 2022 and continuing through the year, as well as modest additions to staff headcount. The Company increased its salary structure where deemed appropriate in order to effectively respond to inflationary and competitive pressures within our marketplace to recruit and retain talent. The \$380,000 reduction in deferred salaries was primarily due to reduced levels of PPP loan originations in 2022 as compared to the previous year. The Company originated \$36.4 million in PPP loans in the first nine months of 2021 and \$-0- in 2022. The \$139,000 increase in employee benefit expenses was consistent with increased staffing levels and salaries for 2022

For the first nine months of 2022, we recorded \$871,000 in provision for loan losses as compared to \$2.1 million in the same prior year nine month period. Notwithstanding the downgrading of a single credit relationship totaling \$7.2 million in the third quarter of 2022, discussed above, the reduction in year-to-date provision expense is reflective of (1) the qualitative factors used in determining the adequacy of the allowance for loan losses, (2) the size of the loan portfolio, and (3) delinquent and nonaccrual loans. The decrease in the provision for loan losses through the third quarter of 2022, as compared to the same period in 2021, was primarily related to the improvement in the qualitative factors used by the Company to determine the provision in 2022, as compared to the same period in the previous year. The improvement in these qualitative factors was due to observed improvements in economic conditions during the second half of 2021 and the first half of 2022 that followed the easing of the most restrictive phases of the COVID-19 pandemic that had existed in 2020 and the first half of 2021. The credit sensitive portfolios continue to be carefully monitored. Please refer to the asset quality section below for a further discussion of asset quality as it relates to the allowance for loan losses

Return on average assets increased four basis points to 0.94% between the year-over-year nine month periods as the increase in net income in the nine month period ended September 30, 2022 (the numerator of the ratio) increased by a higher percentage than the rate at which average assets (the denominator of the ratio) grew during the period. Average assets increased due to increases in investment securities and the loan portfolio of \$63.4 and \$20.3 million, respectively, in the nine month period ended September 30, 2022 as compared to the same period of 2021. Average interest-bearing liabilities increased \$55.6 million in the nine months ended September 30 2022, as compared with the same period in 2021. The increase in deposits was primarily the result of municipal deposit inflows and outflows due to seasonal timing of tax collections, an increase in brokered deposits and continued growth in business banking relationships. Average time deposits increased \$24.5 million in the nine months ended September 30, 2022, as compared with the same period in 2021.

#### Net Interest Income

Net interest income is the Company's primary source of operating income for payment of operating expenses and providing for loan losses. It is the amount by which interest earned on loans, interest-earning deposits, and investment securities, exceeds the interest paid on deposits and other interest-bearing liabilities. Changes in net interest income and net interest margin result from the interaction between the volume and composition of interest-earning assets, interest-bearing liabilities, related yields, and associated funding costs.

The following tables set forth information concerning average interest-earning assets and interest-bearing liabilities and the average yields and rates thereon for the periods indicated. Interest income and resultant yield information in the tables has not been adjusted for tax equivalency. Averages are computed on the daily average balance for each month in the period divided by the number of days in the period. Yields and amounts earned include loan fees of \$389,000 and \$1.4 million for the nine month periods ended September 30, 2022 and September 30, 2021, respectively. The decrease in loan fees for the year over year nine month period is primarily due to the decrease in PPP loan fee income. Nonaccrual loans have been included in interest-earning assets for purposes of these calculations.

		1 Of the t						
		2022	hree months ended S	septem	bei 50,		2021	
Average Balance		Interest	Average Yield / Cost		Average Balance		Interest	Average Yield / Cost
\$ 880,097	\$	9,895	4.50%	\$	822,547	\$	9,465	4.60 %
363,877		3,108	3.42%		317,612		2,136	2.69 %
42,855		351	3.28%		14,863		28	0.75 %
10,383		29	1.12%		27,984		3	0.04 %
1,297,212		13,383	4.13%		1,183,006		11,632	3.93 %
90,482					83,028			
(13,050)					(14,794)			
(10.983)					2.209			
\$ 1,363,661				\$	1,253,449			
\$ 101.907	\$	85	0.33%	\$	94.654	\$	81	0.34%
16.097		4	0.10%				5	0.12%
244,884		427	0.70%		241,374		241	0.40%
140,425		52	0.15%		126,511		42	0.13 %
440,227		1,339	1.22%		358,634		785	0.88%
29,655		442	5.96%		29,496		411	5.57%
78,232		254	1.30%		78,892		276	1.40 %
1.051.427		2,603	0.99%		946,144		1.841	0.78%
					,		,	
189,317					189,951			
12,248					11,441			
1.252,992					1.147.536			
110.669					105,913			
\$ 1,363,661				\$	1,253,449			
	S	10 780				S	9 791	
	Ŷ	10,700	3 14 %			Ŷ	,,,,,	3.15%
								3.31%
			0.0270					0.01 /0
			123.38%					125.03 %
S S	\$ 880,097 363,877 42,855 10,383 1,297,212 90,482 (13,050) (10,983) \$ 1,363,661 \$ 10,907 16,097 244,884 140,425 4440,227 29,655 78,232 1,051,427 189,317 12,248 1,252,992 110,669	\$         880,097         \$           363,877         42,855         10,383           1,297,212         90,482         (13,050)           (13,050)         (10,983)         \$           \$         1,363,661         \$           \$         101,907         \$           16,097         244,884         140,425           440,227         29,655         78,232           1,051,427         189,317         12,248           1,252,992         110,669         \$           \$         1,363,661         \$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $

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					For the nine months	ended	September 30,			
				2022				2021		
Unaudited (Dollars in thousands)	Average Balance			Interest	Average Yield / Cost		Average Balance		Interest	Average Yield / Cost
Interest-earning assets:										
Loans	\$	863,191	\$	27,561	4.26 %	\$	842,850	\$	28,096	4.44 %
Taxable investment securities		348,499		7,850	3.00 %		310,098		6,438	2.77 %
Tax-exempt investment securities		37,593		612	2.17%		12,631		99	1.05 %
Fed funds sold and interest-earning deposits		19,950		48	0.32 %		28,433		7	0.03 %
Total interest-earning assets		1,269,233		36,071	3.79 %		1,194,012		34,640	3.87 %
Noninterest-earning assets:										
Other assets		85,652					81,779			
Allowance for loan losses		(13,040)					(13,962)			
Net unrealized (losses) gains on available-for-sale securities		(7,230)					1,802			
Total assets	\$	1,334,615				\$	1,263,631			
Interest-bearing liabilities:										
NOW accounts	\$	104,874	\$	234	0.30%	\$	94,018	\$	212	0.30%
Money management accounts		16,212		12	0.10%		16,059		13	0.11 %
MMDA accounts		255,933		985	0.51 %		238,507		737	0.41 %
Savings and club accounts		139,798		150	0.14 %		119,859		115	0.13 %
Time deposits		401,297		2,625	0.87 %		376,724		2,748	0.97 %
Subordinated debt		29,617		1,284	5.78 %		33,814		1,376	5.43 %
Borrowings		70,833		557	1.05 %		84,001		873	1.39 %
Total interest-bearing liabilities		1,018,564		5,847	0.77 %		962,982		6,074	0.84 %
Noninterest-bearing liabilities:										
Demand deposits		194,220					186,125			
Other liabilities		11,808					11,660			
Total liabilities		1,224,592					1,160,767			
Shareholders' equity		110,023					102,864			
Total liabilities & shareholders' equity	\$	1,334,615				\$	1,263,631			
Net interest income			\$	30,224				\$	28,566	
Net interest rate spread					3.02 %					3.03 %
Net interest margin					3.18%					3.19%
Ratio of average interest-earning assets to average interest-bearing liabilities					124.61%					123.99%

As indicated in the above table, net interest income, before provision for loan losses, increased \$989,000 or 10.1%, to \$10.8 million for the three months ended September 30, 2022 as compared to \$9.8 million for the same prior year period. This increase was due principally to a 20 basis points increase in the average yield of interest-earning assets, offset by an increase of 21 basis points on the average cost of interest-earning liabilities. Net interest income was positively impacted by an increase in the average balance of interest-earning assets was offset by an increase of \$10.5 million in interest-bearing liabilities. In total, net interest margin increased on basis point to 3.32% for the three months ended September 30, 2022 as compared to the same prior year period. The following analysis should also be viewed in conjunction with the table below which reports the changes in net interest income attributable to rate and volume.

Interest and dividend income increased \$1.8 million, or 15.1%, to \$13.4 million for the three months ended September 30, 2022 compared to \$11.6 million for the same three month period in 2021. This quarterover-quarter increase was due to an increase in the average yield earned on interest-earning assets of 20 basis points and was primarily driven by an 80 basis points increase in the average yield earned on investment securities, primarily, tax-exempt securities. This increase in 2022 on the yields received from investment securities was the result of the combined effects of increasing coupons received on previouslyheld adjustable-rate securities and relatively higher rates of interest received on newly-purchased securities as a result of rising interest rates. These increased yields on investment securities were offset slightly by a decrease of 10 basis

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points in the average yield earned on loans in the quarter ended September 30, 2022 as compared to the same quarter in 2021.

Compared to the third quarter of 2021, average loan yields decreased 10 basis points during the three months ended September 30, 2022, primarily due to a \$451,000 reduction in deferred Paycheck Protection Program (PPP) fee income recognized in the quarter ended September 30, 2022 as compared to the same quarter in 2021. Absent the effects of PPP revenue recognition, loan yields in aggregate would have increased 12 basis points from 4.31% in the three months ended September 30, 2021 to 4.43% for the same three month period in 2022.

Interest expense for the three months ended September 30, 2022 increased \$762,000, or 41.4%, to \$2.6 million when compared to the same prior year period. The average cost of interest-bearing liabilities increased 21 basis points between the two periods due primarily to an increase in the average cost of time deposits and MMDA accounts, combined with an increase of \$105.8 million in the average balance of interest bearing deposits. Interest expense on borrowings increased \$9,000, or 1.3%, to \$66,000 due primarily to a 39 basis points increase in the average rate paid on subordinated debt for the three months ended September 30, 2022 as compared to the prior year period. This increase was offset by a \$660,000 decrease in the average balance of borrowings, combined with a 10 basis points decrease as long term, higher rate borrowings matured during the period and were replaced with lower-cost overnight borrowings.

Net interest income for the nine months ended September 30, 2022 was \$30.2 million, compared to \$28.6 million for the nine months ended September 30, 2021. The primary driver of the increase in net interest income was a \$1.4 million or 4.1%, increase in interest and dividend income to \$36.1 million for the nine months ended September 30, 2022 compared to \$34.6 million for the nine months ended September 30, 2022 compared to \$34.6 million for the nine months ended September 30, 2022 compared to \$34.6 million for the nine months ended September 30, 2022 as compared to \$35.5 million for the nine months ended September 30, 2022 as compared to \$6.5 million for the nine months ended September 30, 2022 as compared to \$6.5 million for the same prior year period. Loan income decreased \$535,000, or 1.9%, for the nine months ended September 30, 2022 when compared to the same prior year period. The average yield earned on interest earning assets decreased eight basis points as compared to the same nine month period in 2021. This increase in net interest income was also due to a seven basis points decreased in the average to finterest-bearing liabilities. The average balance of interest-earning assets increased \$75.2 million for the nine months ended September 30, 2022 to \$1.3 billion for \$1.2 billion for the same prior year period while the average balance of interest-bearing liabilities increased \$55.6 million for the nine months ended September 30, 2022 as compared to same prior year period. The net interest margin percentage decreased from 3.19% for the nine months ended September 30, 2022 as compared to same prior year period. The net interest margin percentage decreased from 3.19% for the nine months ended September 30, 2022 as compared to same prior year period. The net interest margin percentage decreased from 3.19% for the nine months ended September 30, 2022.

Interest and dividend income increased \$1.4 million, or 4.1%, to \$36.1 million for the nine months ended September 30, 2022 compared to \$34.7 million for the same nine month period in 2021 primarily as a result of a \$\$63.4 million increase in the average balance of investments in the nine months ended September 30, 2022, as compared to the same nine month period in 2021. Additionally, there was a 22 basis points increase in investment yields in the nine months ended September 30, 2022, as compared to the same nine month period in 2021. The increase in 2022 in the yields received from investment securities was the result of the combined effects of increasing coupons received on previously-held adjustable-rate securities and relatively higher rates of interest received on newly-purchased securities as a result of rising interest rates. The 18 basis points decline in average loan yields during the nine months ended September 30, 2022, as compared to the same nine month period in 2021, was due to a variety of factors, most notably a \$1.1 million reduction in deferred PPP fee income recognized in the first nine months of 2022 as compared to the same nine month period in 2021, was bent the effects of PPP revenue recognition, loan yields in aggregate would have decreased one basis point from 4.16% in the nine months ended September 30, 2021 to 4.15% for the same nine month period in 2022.

Interest expense for the nine months ended September 30, 2022 decreased \$227,000, or 3.7%, to \$5.8 million as compared to \$6.1 million for the nine months ended September 30, 2021. The decrease in interest expense was due principally to a seven basis points decrease in the average rate paid on interest-bearing liabilities, partially offset by a \$55.6 million increase in the average balance of these liabilities. Interest expense on time deposits decreased \$123,000, while interest expense on MMDA accounts increased \$248,000, or 33.6%. The average balance of interest-bearing deposits, which include brokered deposits, increased \$72.9 million between the year-over-year nine month periods. The average rate paid on interest-bearing deposits decreased two basis points for the nine months ended September 30, 2022, as compared to the same nine month period in 2021. This decrease was primarily due to a 10 basis points decrease in the average rate paid on time deposits, during the nine months ended September 30, 2022 as compared to the same time period in 2021. The decrease

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in the average rates paid on those deposits reflected the general decline in market interest rates that occurred in last nine months of 2021 when many of the Bank's deposit liabilities were originated or acquired through brokers. Therefore, average deposit rates were lower in the nine months ended September 30, 2022 than they were in the same nine month period of 2021 due to time lag in the repricing of those deposits in 2022, despite the fact that general market rates of interest have increased significantly in the first nine months of 2022. The Bank's management continues to monitor internal deposit activity and competitive market rates for deposits in an effort to effectively manage future deposit levels and the cost of deposits in the current interest rate environment. Interest expense on borrowings decreased \$316,000, or 34 basis points, as higher rate advances matured and were replaced with lower-cost overnight borrowings, combined with a \$13.1 million decrease in the average balance of borrowings. Interest expense on subordinated debt debt debt to 5.78% as compared to 5.43% in the prior year period.

## **Rate/Volume Analysis**

Net interest income can also be analyzed in terms of the impact of changing interest rates on interest-earning assets and interest-bearing liabilities and changes in the volume or amount of these assets and liabilities. The following table represents the extent to which changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities have affected the Company's interest income and interest expense during the periods indicated. Information is provided in each category with respect to: (i) changes attributable to changes in volume (change in volume multiplied by prior rate); (ii) changes attributable to changes in rate (changes in rate multiplied by prior volume); and (iii) total increase or decrease. Changes attributable to both rate and volume have been allocated ratably. Tax-exempt securities have not been adjusted for tax equivalency. Please refer to the PPP table in the previous section for information on PPP loans and the impact on loan income for the three and nine months ended September 30, 2022 and 2021.

		20	s ended Septem 22 vs. 2021 (Decrease) Due		_	l,				
Unaudited (In thousands)	Volume		Rate		Total Increase (Decrease)		Volume	Rate		Total Increase (Decrease)
Interest Income:										
Loans	\$ 1,607	\$	(1,177)	\$	430	\$	941	\$ (1,476)	\$	(535)
Taxable investment securities	341		631		972		840	572		1,412
Tax-exempt investment securities	116		207		323		333	180		513
Interest-earning deposits	(13)		39		26		(4)	45		41
Total interest income	2,051		(300)		1,751		2,110	(679)		1,431
Interest Expense:										
NOW accounts	13		(9)		4		25	(3)		22
MMDA accounts	4		182		186		56	192		248
Savings and club accounts	4		6		10		22	13		35
Time deposits	207		347		554		241	(364)		(123)
Subordinated debt	2		29		31		(216)	124		(92)
Borrowings	(2)		(20)		(22)		(123)	(193)		(316)
Total interest expense	228		534		762		5	(232)		(227)
Net change in net interest income	\$ 1,823	\$	(834)	\$	989	\$	2,105	\$ (447)	\$	1,658

## **Provision for Loan Losses**

We establish a provision for loan losses, which is charged to operations, at a level management believes is appropriate to absorb probable incurred credit losses in the loan portfolio. In evaluating the level of the allowance for loan losses, management considers historical loss experience, the types of loans and the amount of loans in the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available or as future events change. The provision for loan losses represents management's estimate of the amount necessary to maintain the allowance for loan losses at a adequate level.

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Management extensively reviews recent trends in historical losses, qualitative factors and specific reserve needs on loans individually evaluated for impairment in its determination of the adequacy of the allowance for loan losses. The Company recorded \$710,000 in provision for loan losses for the three month period ended September 30, 2022, as compared to \$104,000 for the three month period ended September 30, 2021. We recorded \$871,000 in provision for loan losses for the nine month period ended September 30, 2022, as compared to \$104,000 for the three month period ended September 30, 2021. The provisioning for the three and nine months ended September 30, 2021 reflects management's determination of additions to reserves considering loan mix changes, concentrations of loans in certain business sectors, factors related to loan quality metrics, and COVID-19 related economic impact. The increase in provision for loan losses in the third quarter of 2022, as compared to the same three month period in 2021, primarily reflected required reserves related to year-over-year loan growth and management's decision to downgrade certain loans within a specifically-identified commercial real estate and commercial loan credit relationship with an aggregate total related outstanding balance of \$7.2 million. The \$1.2 million decrease in provision for loan losses in the nine months ended September 20, 2022, as compared to the same nine month period in 2021, primarily reflected continued improvements in overall borrower credit profiles as pandemic-related economic restrictions were eased. Certain credit sensitive portfolios continue to be carefully monitored, and the Bank will consistently apply its loan classification and reserve building methodologies to the analysis of these portfolios. Please refer to the asset quality section below for a further discussion of asset quality as it relates to the allowance for loan losses.

The Company measures delinquency based on the amount of past due loans as a percentage of total loans. The ratio of delinquent loans to total loans increased to 2.42% at September 30, 2022 as compared to 2.14% at December 31, 2021. Delinquent loans (numerator) decreased \$3.5 million while total loan balances (denominator) increased \$53.5 million at September 30, 2022, as compared to December 31, 2021. The increase in past due loans was driven by an increase of \$649,000 in loans delinquent 30-59 days, an increase of \$690,000 in loans delinquent 60-89 days, and a \$2.2 million increase in loans delinquent 90 days and over past due at September 30, 2022 as compared to December 31, 2021.

At September 30, 2022, there were \$21.4 million in loans past due including \$5.9 million in loans 30-59 days past due, \$5.3 million in loans 60-89 days past due and \$10.2 million in loans 90 or more days past due. At December 31, 2021, there were \$17.9 million in loans past due including \$5.2 million in loans 30-59 days past due, \$4.6 million in loans 60-89 days past due and \$8.0 million in loans 90 or more days past due.

#### Noninterest Income

The Company's noninterest income is primarily comprised of fees on deposit account balances and transactions, loan servicing, commissions, including insurance agency commissions, and net gains on sales of securities, loans, and foreclosed real estate.

The following table sets forth certain information on noninterest income for the periods indicated:

Unaudited				For the three	month	hs ended		For the nine months ended									
	Sep	tember 30,	Se	ptember 30,		a		;	September 30,	September 30,							
(Dollars in thousands)		2022		2021		Change			2022	202		(	Change				
Service charges on deposit accounts	\$	334	\$	393	\$	(59)	-15.0%	\$	876	\$ 1,082		\$ (206)	-19.0 %				
Earnings and gain on bank owned life insurance		156		164		(8)	-4.9%		441	41		23	5.5 %				
Loan servicing fees		74		54		20	37.0%		260	15:		105	67.7%				
Debit card interchange fees		180		236		(56)	-23.7%		639	69		(59)	-8.5 %				
Insurance agency revenue		258		303		(45)	-14.9%		849	81		32	3.9%				
Other charges, commissions and fees		310		235		75	31.9%		1,002	80	)	202	25.3 %				
Noninterest income before (losses) gains		1,312		1,385		(73)	-5.3 %		4,067	3,970	)	97	2.4%				
Net (losses) gains on sales of securities, fixed assets, loans and foreclosed real estate		(151)		72		(223)	-309.7%		(46)	48		(529)	-109.5%				
Gains on marketable equity securities		-		89		(89)	-100.0%		39	372		(333)	89.5 %				
Total noninterest income	\$	1,161	\$	1,546	\$	(385)	-24.9%	\$	4,060	\$ 4,82		\$ (765)	-15.9 %				



Third quarter 2022 noninterest income was \$1.2 million, a decrease of \$385,000, or 24.9%, compared to \$1.5 million for the same three month period in 2021. The decrease in noninterest income, as compared to the same quarter of the previous year was due to (1) a loss on sales and redemptions of investment securities in the current quarter, compared to a net gain in the third quarter of 2021, (2) no activity with sales of marketable equity securities in the current quarter of 2021, and (3) a decrease in service charges for overdraft, ATM fees and insufficient funds on deposit accounts for the current quarter compared to the third quarter of 2021.

Noninterest income was \$4.1 million for the nine months ended September 30, 2022, a decrease of \$765,000, or 15.9%, compared to \$4.8 million for the same nine month period in 2021. The decrease in noninterest income, as compared to the nine month period of the previous year was primarily due to the net loss on sales and redemptions of investment securities, a decline in the gains on marketable securities and a reduction in services charges on deposit accounts.

### Noninterest Expense

The following table sets forth certain information on noninterest expense for the periods indicated:

Unaudited				For the three	months	ended			For	the nine mor	ths ende	ed	
	Septem	ber 30,	Sept	ember 30,			Se	otember 30,	Sept	ember 30,			
(Dollars in thousands)		2022		2021		Change		2022		2021		Change	
Salaries and employee benefits	\$	4,196	\$	3,624	\$	572	15.8% \$	12,030	\$	10,466	\$	1,564	14.9%
Building and occupancy		835		724		111	15.3 %	2,491		2,387		104	4.4%
Data processing		485		686		(201)	-29.3 %	1,552		2,016		(464)	-23.0%
Professional and other services		267		385		(118)	-30.6 %	1,112		1,253		(141)	-11.3 %
Advertising		199		191		8	4.2 %	621		696		(75)	-10.8 %
FDIC assessments		162		222		(60)	-27.0 %	606		652		(46)	-7.1 %
Audits and exams		141		193		(52)	-26.9 %	424		572		(148)	-25.9%
Insurance agency expense		229		227		2	0.9%	687		627		60	9.6%
Community service activities		58		59		(1)	-1.7%	193		181		12	6.6%
Foreclosed real estate expenses		17		8		9	112.5 %	57		30		27	90.0%
Other expenses		678		504		174	34.5 %	1,892		1,424		468	32.9%
Total noninterest expenses	\$	7,267	\$	6,823	\$	444	6.5% \$	21,665	\$	20,304	\$	1,361	6.7%

Total noninterest expense for the third quarter of 2022 was \$7.3 million, an increase of \$444,000, or 6.5%, compared to \$6.8 million for the third quarter of 2021. The increase was primarily a result of higher salaries and employee benefits expense of \$572,000, or 15.8%, and a net decrease of \$128,000, or 4.0%, in all other expense categories. The \$572,000 increase in salaries and benefits expense for the three months ended September 30, 2022 was primarily due to increases in individual staff salaries and commissions and other compensation expenses paid related to increased levels of insurance and investment services activities. Additionally, salaries and benefits expenses increased due to additions to staff headcount concentrated primarily in the loan servicing areas and within the Bank's branch system. Staffing increases in the Bank's branch system were made in anticipation of the imminent opening of the Bank's eleventh branch. During 2022, the Company increased its salary structure where it was deemed appropriate in order to effectively respond to inflationary and competitive pressures within our marketplace to recruit and retain talent.

Total noninterest expense for the nine month period of 2022 was \$21.7 million, an increase of \$1.4 million, or 6.7%, compared with \$20.3 million for the prior year period. The increase was primarily a result of higher salaries and employee benefits expense of \$1.6 million, or 14.9%, that was primarily comprised of a \$1.0 million, or 10.7%, increase in salaries, a \$379,000 reduction in the level of deferred employee-related expenses related to loan origination volume declines following the cessation of the PPP, a \$136,000 increase in employee benefits and a \$85,000 net increase in all other salaries and employee benefit expenses.

The \$1.0 million increase in salaries expense for the nine months ended September 30, 2022 was primarily due to increases in individual salaries, enacted early in 2022 and continuing through the year, as well as additions to staff headcount primarily in the loan servicing areas and within the Bank's branch system, as discussed above. Additionally, under generally accepted accounting principles (GAAP), certain direct costs related to loan originations are deferred and recorded as an adjustment to yield over the life of the loan. The \$379,000 reduction in the total deferred employee related expenses in the nine month sended September 30, 2022, as compared to the same nine month period in 2021, was primarily due to the termination of the PPP loan program in 2021, which returned loan origination volume to normalized levels. The \$136,000 increase in employee

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benefit expenses is consistent with increased staffing levels and additionally reflects increases in per-employee benefit costs, including health insurance premiums.

At September 30, 2022, the Bank serviced 511 residential mortgage loans in the aggregate amount of \$52.5 million that have been sold on a non-recourse basis to FNMA. FNMA is the only unrelated third-party that has acquired loans originated by the Bank. On an infrequent basis, loans previously sold to FNMA that subsequently default may be found to have underwriting defects that place the loans out of compliance with the representations and warranties made by the Bank. This can occur at any time while the loan is outstanding. In such cases, the Bank is required to repurchase the defaulted loans from FNMA. Repurchase losses sustained by the Bank include all costs incurred by FNMA as part of the foreclosure process, including items such as delinquent property taxes and legal fees. No such claims against the Bank were made by FNMA in the three or nine month periods ended in either September 30, 2022 or September 30, 2021. Management continues to monitor the underwriting standards applied to all residential mortgage loan originations and subsequent sales through its quality control processes and considers these occurrences and their related expenses to be isolated instances.

#### **Income Tax Expense**

Income tax expense decreased \$233,000 to \$772,000, with an effective tax rate of 19.6%, for the quarter ended September 30, 2022, as compared to \$1.0 million with an effective tax rate of 23.2% for the same three month period in 2021. The reduction in income tax expense for the quarter ended September 30, 2022, as compared to the same quarter in 2021, was primarily driven by the aforementioned decrease in the effective tax rate, combined with a decrease of \$446,000 in recorded net income. The effective income tax rate decreased 3.6% to 19.6% for the three months ended September 30, 2022 as compared to 23.2% for the same three month period in 2021. The decrease in the third quarter of 2022, as compared to the same quarter in 2021, was primarily related to an increase in tax exempt income derived from increase daverage balances of investment securities issued by state and political subdivisions.

Income tax expense decreased \$132,000 to \$2.3 million, with an effective tax rate of 19.4%, for the nine months ended September 30, 2022, as compared to \$2.4 million with an effective tax rate of 22.0%, for the same nine month period in 2021. The decrease in income tax expense and effective income tax rate for the nine months ended September 30, 2022, as compared to the same nine month period in 2021, was primarily driven by the increase in tax exempt interest on securities.

The Company's tax liability is a function of the 21% statutory federal tax rate, the level of pretax income, the varying effects of New York State income taxes, and is partially reduced by tax-exempt income from specific types of investment securities and loans, bank owned life insurance, and, to a much lesser degree, the utilization of low income housing tax credits. Other variances from the federal statutory federal tax rate are due to the effects of transitional adjustments related to state income taxes. In addition, the tax effects of certain incentive stock option activity may reduce the Company's effective tax rate on a sporadic basis.

#### Earnings per Share

Basic and diluted earnings per Voting share were \$0.52 per share for the third quarter of 2022, as compared to \$0.56 per basic and diluted Voting share for the same quarter of 2021. Basic and diluted earnings per Series A Non-Voting share were \$0.52 per share for the third quarter of 2022, as compared to \$0.56 per basic and diluted Series A Non-Voting share for the same quarter of 2021.

Basic and diluted earnings per Voting share were \$1.55 per share for the nine month period ended September 30, 2022, as compared to \$1.43 for the same period. Basic and diluted earnings per Series A Non-Voting share were \$1.55 for the nine month period ended September 30, 2022, as compared to \$1.43 for the same prior year period. The increase in earnings per share between these two periods was due to the increase in net income between these two time periods. Further information on earnings per share can be found in Note 3 of this Form 10-Q.

#### **Changes in Financial Condition**

#### Assets

Total assets increased \$111.8 million, or 8.7%, to \$1.40 billion at September 30, 2022 as compared to \$1.29 billion at December 31, 2021. This increase was due primarily to increases in loans and investment securities.

Loans totaled \$886.2 million at September 30, 2022, an increase of \$53.7 million compared to \$832.5 million at December 31, 2021, primarily due to increases of \$48.9 million in commercial real estate loans, \$4.3 million in commercial business loans and \$13.1 million in residential real estate loans.

Investment securities, including investment in FHLB-NY stock, increased \$36.0 million, or 10.1%, to \$392.4 million at September 30, 2022, as compared to \$356.4 million at December 31, 2021, due principally to purchases of securities during the first nine months of 2022, that were partially offset by sales and redemptions of securities totaling \$50.3 million and unrealized losses of \$15.8 million in the portion of the investment portfolio characterized as available-for-sale as a result of the increase in market interest rates through the third quarter of 2022.

#### Liabilities

Total liabilities increased \$114.6 million, or 9.8%, to \$1.29 billion at September 30, 2022, compared to \$1.17 billion at December 31, 2021. Deposits increased \$125.2 million, or 11.9%, to \$1.18 billion at September 30, 2022, compared to \$1.06 billion at December 31, 2021. Interest-bearing deposits, primarily time deposits acquired through various broker channels, were the primary driver of growth between the comparable dates and totaled \$993.4 million at September 30, 2022, an increase of \$130.0 million, or 15.1% from the 2021 year end.

Borrowed funds balances from the FHLB-NY decreased \$11.5 million, or 14.9%, to \$65.6 million at September 30, 2022 from \$77.1 million at December 31, 2021 as the Bank primarily used net incoming deposit cash flows to repay borrowings at their scheduled maturity dates.

#### Shareholders' Equity

Total shareholders' equity was \$107.3 million at September 30, 2022, a decrease of \$3.0 million, as compared to \$110.3 million at December 31, 2021. The \$3.0 million decline in shareholders' equity was primarily due to an increase of \$11.3 million in accumulated other comprehensive loss, due to unrealized temporary losses on investment securities categorized as available-for-sale, and \$740,000 in declared dividend distributions, partially offset by an increase in retained earnings for the nine months ended September 30, 2022 of \$7.6 million, or 12.5%.

The \$11.3 million tax-effected increase in accumulated other comprehensive loss from December 31, 2021 to September 30, 2022, was primarily due to the decline in the fair value of the Company's available-forsale investment securities portfolio during that period. The available-for-sale investment securities portfolio, with an aggregate amortized historical cost of \$191.5 million, had an aggregate fair value that was less than its aggregate amortized historical cost by \$15.8 million, or 8.25%, at September 30, 2022. The available-for-sale investment securities portfolio, with an aggregate amortized historical cost of \$190.6 million, had an aggregate fair value that exceeded its aggregate amortized historical cost by \$579,000, or 0.30%, at December 31, 2021. The resultant \$15.2 million total decline in the fair value of the available-for-sale investment portfolio's aggregate fair value relative to its aggregate amortized historical cost, in the nine months ended September 30, 2022, was due to the significant increase in general interest rates that occurred in that period and did not represent any other-than-temporary impairment within the portfolio at September 30, 2022.

#### Capital

Capital adequacy is evaluated primarily by the use of ratios which measure capital against total assets, as well as against total assets that are weighted based on defined risk characteristics. The Company's goal is to maintain a strong capital position, consistent with the risk profile of its banking operations. This strong capital position serves to support growth and expansion activities while at the same time exceeding regulatory standards. At September 30, 2022, the Bank met the



regulatory definition of a "well-capitalized" institution, i.e. a leverage capital ratio exceeding 5%, a Tier 1 risk-based capital ratio exceeding 8%, Tier 1 common equity exceeding 6.5%, and a total risk-based capital ratio exceeding 10%.

In addition to establishing the minimum regulatory capital requirements, the regulations limit capital distributions and certain discretionary bonus payments to management if the institution does not hold a "capital conservation buffer" consisting of 2.5% of common equity Tier 1 capital to risk-weighted assets above the amount necessary to meet its minimum risk-based capital requirements. The buffer is separate from the capital ratios required under the Prompt Corrective Actions ("PCA") standards. In order to avoid these restrictions, the capital conservation buffer effectively increases the minimum levels of the following capital to risk-weighted assets ratios: (1) Core Capital, (2) Total Capital and (3) Common Equity. At September 30, 2022, the Bank exceeded all regulatory required minimum capital ratios, including the capital buffer requirements.

Pathfinder Bank's capital amounts and ratios as of the indicated dates are presented in the following table:

	Actual		Minimum F Capital Adequ Purposes	uacy	Minimum T "Well-Capita Under Pro Corrective Pro	ilized" mpt		Minimur Capital Ad with Bu	equacy
(Dollars in thousands)	 Amount	Ratio	 Amount	Ratio	 Amount	Ratio	1	Amount	Ratio
As of September 30, 2022:									
Total Core Capital (to Risk-Weighted Assets)	\$ 141,354	14.69 %	\$ 76,993	8.00 %	\$ 96,241	10.00 %	\$	101,053	10.50 %
Tier 1 Capital (to Risk-Weighted Assets)	\$ 129,304	13.44 %	\$ 57,744	6.00 %	\$ 76,993	8.00 %	\$	81,805	8.50 %
Tier 1 Common Equity (to Risk-Weighted Assets)	\$ 129,304	13.44 %	\$ 43,308	4.50 %	\$ 62,556	6.50 %	\$	67,368	7.00 %
Tier 1 Capital (to Assets)	\$ 129,304	9.48 %	\$ 54,576	4.00 %	\$ 68,220	5.00 %	\$	68,220	5.00 %
As of December 31, 2021									
Total Core Capital (to Risk-Weighted Assets)	\$ 129,166	15.19%	\$ 68,013	8.00 %	\$ 85,016	10.00 %	\$	89,266	10.50 %
Tier 1 Capital (to Risk-Weighted Assets)	\$ 118,511	13.94 %	\$ 51,009	6.00 %	\$ 68,013	8.00 %	\$	72,263	8.50 %
Tier 1 Common Equity (to Risk-Weighted Assets)	\$ 118,511	13.94 %	\$ 38,257	4.50 %	\$ 55,260	6.50 %	\$	59,511	7.00 %
Tier 1 Capital (to Assets)	\$ 118,511	9.52 %	\$ 49,804	4.00 %	\$ 62,255	5.00 %	\$	62,255	5.00 %

## **Non-GAAP Financial Measures**

Regulation G, a rule adopted by the Securities and Exchange Commission (SEC), applies to certain SEC filings, including earnings releases, made by registered companies that contain "non-GAAP financial measures." GAAP is generally accepted accounting principles in the United States of America. Under Regulation G, companies making public disclosures containing non-GAAP financial measures must also disclose, along with each non-GAAP financial measure, certain additional information, including a reconciliation of the non-GAAP financial disclosures. The SEC has exempted from the definition of "non-GAAP financial measures" certain commonly used financial measures that are not based on GAAP. When these exempted measures are included in public disclosures, supplemental information is not required. Financial measures is that are not based on GAAP. When these exempted measures are included in public disclosures, supplemental information is not required. Financial measures is financial or disclosing its financial ord these various regulatory capital measures, including period-end regulatory capital ratios for its subsidiary bank, in its periodic reports filed with the SEC. The Company provides, below, an explanation of the calculations, as supplemental information, for non-GAAP measures included in the consolidated annual financial statements. In addition, the Company provides a reconciliation of its subsidiary bank's disclosed regulatory capital measures included in the consolidated annual financial statements. In addition, the Company provides a reconciliation of its subsidiary bank's disclosed regulatory capital measures included in the consolidated annual financial statements. In addition, the Company provides a reconciliation of its subsidiary bank's disclosed regulatory capital measures included in the consolidated annual financial statements.

(Dollars in thousands)		September 30, 2022		December 31, 2021
Regulatory Capital Ratios (Bank only)				
Total capital (to risk-weighted assets)				
Total equity (GAAP)	\$	121,380	\$	121,896
Goodwill		(4,536)		(4,536)
Intangible assets		(105)		(117)
Addback: Accumulated other comprehensive income		12,565		1,268
Total Tier 1 Capital	\$	129,304	\$	118,511
Allowance for loan and lease losses		12,050		10,655
Total Tier 2 Capital	\$	12,050	\$	10,655
Total Tier 1 plus Tier 2 Capital (numerator)	\$	141,354	\$	129,166
Risk-weighted assets (denominator)		962,407		850,157
Total core capital to risk-weighted assets		14.69	%	15.19 %
Tier 1 capital (to risk-weighted assets)				
Total Tier 1 capital (numerator)	S	129,304	S	118,511
Risk-weighted assets (denominator)		962,407		850,157
Total capital to risk-weighted assets		13.44	%	13.94 %
Tier 1 capital (to adjusted assets)				
Total Tier 1 capital (numerator)	\$	129,304	\$	118,511
Total average assets		1,369,039		1,249,752
Goodwill		(4,536)		(4,536)
Intangible assets		(105)		(117)
Adjusted assets (denominator)	\$	1,364,398	\$	1,245,099
Total capital to adjusted assets		9.48	%	9.52 %
Tier 1 Common Equity (to risk-weighted assets)				
Total Tier 1 capital (numerator)	S	129,304	S	118,511
Risk-weighted assets (denominator)	ţ.	962,407	3	850,157
Total Tier 1 Common Equity to risk-weighted assets		13.44	%	13.94 %
total field Common Equity to fisk-weighted assets		15.44	70	13.94 %

## Loan and Asset Quality and Allowance for Loan Losses

The following table represents information concerning the aggregate amount of non-accrual loans at the indicated dates:

	September 30,	December 31,	September 30,
(Dollars In thousands)	2022	2021	2021
Nonaccrual loans:			
Commercial and commercial real estate loans	\$ 8,201	\$ 6,297	\$ 5,666
Consumer	1,576	1,104	1,289
Residential mortgage loans	848	891	1,830
Total nonaccrual loans	10,625	8,292	8,785
Total nonperforming loans	10,625	8,292	8,785
Foreclosed real estate	221	-	-
Total nonperforming assets	\$ 10,846	\$ 8,292	\$ 8,785
Accruing troubled debt restructurings	\$ 3,716	\$ 3,605	\$ 5,302
Nonperforming loans to total loans	1.22%	1.00 %	1.11%
Nonperforming assets to total assets	0.78%	0.65%	0.70%

Nonperforming assets include nonaccrual loans, nonaccrual troubled debt restructurings ("TDR"), and foreclosed real estate ("FRE"). The Company generally places a loan on nonaccrual status and ceases accruing interest when loan payment performance is deemed unsatisfactory and the loan is past due 90 days or more. There are no loans that are past due 90 days or more and still accruing interest. Loans are considered modified in a TDR when, due to a borrower's financial difficulties, the Company makes a concession(s) to the borrower that it would not otherwise consider. These modifications may include, among others, an extension of the term of the loan, and granting a period when interest-only payments can be made, with the principal payments made over the remaining term of the loan or at maturity. TDRs are included in the above table

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within the categories of nonaccrual loans or accruing TDRs. There were five TDR loans in nonaccrual status at September 30, 2022 totaling \$1.8 million.

As indicated in the table above, nonperforming assets at September 30, 2022 were \$10.8 million, and were \$2.5 million higher than the \$8.3 million reported at December 31, 2021 and \$2.0 million higher than the reported \$8.8 million at September 30, 2021. The increase in the nonperforming loan portfolio on September 30, 2022, as compared to December 31, 2021, was primarily the result of the placement of \$1.8 million into nonaccrual status of certain loans within one large commercial real estate loan and commercial loan relationship with a total related outstanding amount of \$7.2 million. This relationship is under active resolution management at September 30, 2022.

Fair values for commercial FRE are initially recorded based on market value evaluations by third parties, less costs to sell ("initial cost basis"). On a prospective basis, residential FRE assets will be initially recorded at the lower of the net amount of loan receivable or the real estate's fair value less costs to sell. Any write-downs required when the related loan receivable is exchanged for the underlying real estate collateral at the time of transfer to FRE are charged to the allowance for loan losses. Values are derived from appraisals, similar to impaired loans, of underlying collateral or discounted cash flow analysis. Subsequent to foreclosure, valuations are updated periodically and assets are marked to current fair value, not to exceed the initial cost basis for the FRE property.

The allowance for loan losses represents management's estimate of the probable losses inherent in the loan portfolio as of the date of the statement of condition. The allowance for loan losses was \$13.6 million and \$12.9 million at September 30, 2022 and December 31, 2021, respectively. The ratio of the allowance for loan losses to total loans remained consistent at 1.54% as of September 30, 2022 when compared to 1.55% at December 31, 2021. Wanagement performs a quarterly evaluation of the allowance for loan losses based on quantitative and qualitative factors and has determined that the current level of the allowance for loan losses is adequate to absorb the losses in the loan portfolio as of September 30, 2022.

The Company considers a loan impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal and interest when due according to the contractual terms of the loan. The measurement of impaired loans is generally based upon the fair value of the collateral, with a portion of the impaired loans measured based upon the present value of future cash flows discounted at the historical effective interest rate. A specific reserve is established for an impaired loan if its carrying value exceeds its estimated fair values. The estimated fair values of the majority of the Company's impaired loans are measured based on the estimated fair value of the loan's collateral. For loans secured by real estate, estimated fair values are determined primarily through third-party appraisals or broker price opinions. When a loan is determined to be impaired, the Bank will reevaluate the collateral which secures the loan. For real estate, the Company will obtain a new appraisal or broker's opinion whichever is considered to provide the most accurate value in the event of sale. An evaluation of equipment held as collateral will be obtained from a firm able to provide such an evaluation. Collateral will be inspected not less than annually for all impaired loans and will be reevaluated not less than every two years. Appraised values and broker opinion values are discounted due to the market's perception of a reduced price of Bank-owned property and the Bank's desire to sell the property more quickly to arrive at the estimated selling price of the collateral, which is considered to be the estimated fair value of sell the property.

At September 30, 2022 and December 31, 2021, the Company had \$17.7 million and \$11.4 million in loans, respectively, which were deemed to be impaired, having established specific reserves of \$4.2 million and \$1.9 million, respectively, on these loans. The \$5.7 million increase in impaired loans between these two dates was primarily the result of the placement into nonaccrual status of a group of loans within one large commercial loan and commercial real estate borrower relationship.

Management has identified potential credit problems which may result in the borrowers not being able to comply with the current loan repayment terms and which may result in those loans being included in future impaired loan reporting. Potential problem loans totaled \$42.6 million as of September 30, 2022, a decrease of \$1.1 million, or 2.5%, as compared to \$43.7 million at December 31, 2021. These loans have been internally classified as special mention, substandard, or doubtful, yet are not currently considered impaired.

Appraisals are obtained at the time a real estate secured loan is originated. For commercial real estate held as collateral, the property is inspected every two years.

In the normal course of business, the Bank sells residential mortgage loans and has infrequently sold participation interests in commercial loans. As is typical in the industry, the Bank makes certain representations and warranties to the buyers of these loans or loan participations. The Bank maintains a quality control program for closed loans and considers the risks and uncertainties associated with potential repurchase requirements to be minimal.

The future performance of the Company's loan portfolios with respect to credit losses will be highly dependent upon the course and duration, both nationally and within the Company's market area, of the public health and economic factors related to the pandemic, as well as the concentrations in the Company's loan portfolio. Concentrations of loans within a portfolio that are made to a single borrower, to a related group of borrowers, or to a limited number of industries, are generally considered to be additional risk factors in estimating future credit losses. Therefore, the Company monitors all of its credit relationships to ensure that the total loan amounts extended to one borrower, or to a related group of borrowers, does not exceed the maximum permissible levels defined by applicable regulation or the Company's generally more restrictive internal policy limits.

### Liquidity

Liquidity management involves the Company's ability to generate cash or otherwise obtain funds at reasonable rates to support asset growth, meet deposit withdrawals, maintain reserve requirements, and otherwise operate the Company on an ongoing basis. The Company's primary sources of funds are deposits, borrowed funds, amortization and prepayment of loans and maturities of investment securities and other short-term investments, and earnings and funds provided from operations. While scheduled principal repayments on loans are a relatively predictable source of funds, deposit flows and loan prepayments are greatly influenced by general interest rates, economic conditions and competition. The Company manages the pricing of deposits to maintain a desired deposit composition and balance. In addition, the Company invests excess funds in short-term interest-earning and other assets, which provide liquidity to meet lending requirements.

The Company's liquidity has been enhanced by its ability to borrow from the Federal Home Loan Bank of New York ("FHLBNY"), whose competitive advance programs and lines of credit provide the Company with a safe, reliable, and convenient source of funds. A significant decrease in deposits in the future could result in the Company having to seek other sources of funds for liquidity purposes. Such sources could include, but are not limited to, additional borrowings, brokered deposits, negotiated time deposits, the sale of "available-for-sale" investment securities, the sale of securitized loans, or the sale of whole loans. Such actions could result in higher interest expense and/or losses on the sale of securities or loans.

Through the first nine months of 2022, as indicated in the consolidated statement of cash flows, the Company reported net cash flow from operating activities of \$12.2 million and net cash outflow of \$117.4 million related to investing activities. The net cash outflow from investing activities primarily was due to a \$61.4 million increase in net investment activity, a \$54.6 million increase in net loan activity and a \$1.4 million net increase of \$145.9 million, primarily of \$112.5 million generated principally by increased customer and brokered deposit balances of \$145.9 million, partially offset by a \$11.5 million decrease in net borrowings, a \$20.7 million decrease in time deposits, and an aggregate decrease in net cash of \$400,000 from all other financing sources, including dividends paid to common voting and non-voting shareholders and warrants of \$1.5 million.

The Company has a number of existing credit facilities available to it. At September 30, 2022, total credit available to the Company under the existing lines of credit was approximately \$141.6 million at FHLBNY, the Federal Reserve Bank, and two other correspondent banks. As of September 30, 2022, the Company had \$65.6 million of the available lines of credit utilized on its existing lines of credit with \$76.0 million available.

The Asset Liability Management Committee of the Company is responsible for implementing the policies and guidelines for the maintenance of prudent levels of liquidity. As of September 30, 2022, management reported to the Board of Directors that the Company is in compliance with its liquidity policy guidelines.



#### **Off-Balance Sheet Arrangements**

The Company is also a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. At September 30, 2022, the Company had \$234.5 million in outstanding commitments to extend credit and standby letters of credit.

#### Item 3 - Quantitative and Qualitative Disclosures About Market Risk

A smaller reporting company is not required to provide the information relating to this item.

#### Item 4 - Controls and Procedures

Under the supervision and with the participation of our Chief Executive Officer ("CEO") and our Chief Financial Officer ("CFO") (the Company's principal executive officer and principal financial officer), management conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act) as of September 30, 2022. The term "disclosure controls and procedures," under the Exchange Act, means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act escutive officer and procedures dures, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to our management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

Based on the evaluation of our disclosure controls and procedures as of September 30, 2022, our CEO and CFO concluded that our disclosure controls and procedures were effective as of that date.

There were no changes made in our internal controls during the quarter ended September 30, 2022 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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## PART II – OTHER INFORMATION

## Item 1 – Legal Proceedings

At September 30, 2022, the Company is not currently a named party in a legal proceeding, the outcome of which would have a material and adverse effect on the financial condition or results of operations of the Company.

## Item 1A - Risk Factors

A smaller reporting company is not required to provide the information relating to this item.

## Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds

Period	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares That May Yet Be Purchased Under the Plans or Programs
July 1, 2020 through July 31, 2020	-	\$ -	-	74,292
August 1, 2020 through August 31, 2020	-	\$ -	-	74,292
September 1, 2020 through September 30, 2020	-	\$ -	-	74,292

(1) On August 29, 2016, our Board of Directors authorized the repurchase of up to 217,692 shares of our common stock, or 5% of the Company's shares outstanding as of that date.

# Item 3 – Defaults Upon Senior Securities

None

Item 4 – Mine Safety Disclosures

Not applicable

## Item 5 - Other Information

None

Item 6 – Exhibits

## Exhibit No. Description

31.1	Rule 13a-14(a)/15d-14(a) Certification of the Chief Executive Officer
31.2	Rule 13a-14(a)/15d-14(a) Certification of the Chief Financial Officer
32	Section 1350 Certification of the Chief Executive Officer and Chief Financial Officer
101	Interactive data files pursuant to Rule 405 of Regulation S-T formatted in Inline Extensible Business Reporting Language (iXBRL): (i) the Consolidated Statements of Condition, (ii) the Consolidated Statements of Income (iii) the Consolidated Statements of Comprehensive Income, (iv) the Consolidated Statements of Changes in Shareholders' Equity, (v) Consolidated Statements of Cash Flows, and (vi) the Notes to the Consolidated Financial Statements tagged as blocks of text.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## PATHFINDER BANCORP, INC. (registrant)

November 14, 2022 (s/ James A. Dowd James A. Dowd President and Chief Executive Officer

November 14, 2022 Walter F. Rusnak Walter F. Rusnak Senior Vice President, Chief Financial Officer

## EXHIBIT 31.1: Rule 13a-14(a) / 15d-14(a) Certification of the Chief Executive Officer

Certification of Chief Executive Officer

Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, James A. Dowd, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Pathfinder Bancorp, Inc.;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
     (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to the regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
     (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
     (d) Disclosed in this report any change in the registrant's flexed, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
  - 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
    - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
      - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 14, 2022

/s/ James A. Dowd James A. Dowd

President and Chief Executive Officer

## EXHIBIT 31.2: Rule 13a-14(a) / 15d-14(a) Certification of the Chief Financial Officer

Certification of Chief Financial Officer

Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Walter F. Rusnak, certify that:

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- 1. I have reviewed this Quarterly Report on Form 10-Q of Pathfinder Bancorp, Inc.;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report; 2
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant 3. as of, and for, the periods presented in this report;
  - The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
    - a.
    - Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; Designed such internal control over financial reporting, or caused such internal control over financial reporting, to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; b
    - Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and c.
    - Disclosed in this report any charge in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and d.
- The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of 5 directors:
  - All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, a. process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 14, 2022

<u>/s/ Walter F. Rusnak</u> Walter F. Rusnak Senior Vice President, Chief Financial Officer

## EXHIBIT 32 Section 1350 Certification of the Chief Executive Officer and Chief Financial Officer

Certification pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of Pathfinder Bancorp, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2022 as filed with the Securities and Exchange Commission (the "Report"), the undersigned hereby certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Sections 13(a) or 15(d) of the Securities Exchange Act of 1934; and

2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the period covered by the Report.

The purpose of this statement is solely to comply with Title 18, Chapter 63, Section 1350 of the United States Code, as amended by Section 906 of the Sarbanes-Oxley Act of 2002.

November 14, 2022

November 14, 2022

<u>/s/ James A. Dowd</u> James A. Dowd President and Chief Executive Officer

<u>/s/ Walter F. Rusnak</u> Walter F. Rusnak Senior Vice President, Chief Financial Officer